

Florida Sheriffs Association

Cooperative Purchasing Program



Mission: Cooperative Purchasing Program

Providing procurement services for local government entities since 1993



Competitively bid vehicles, equipment & services for government purchasers



Streamlined procurement process



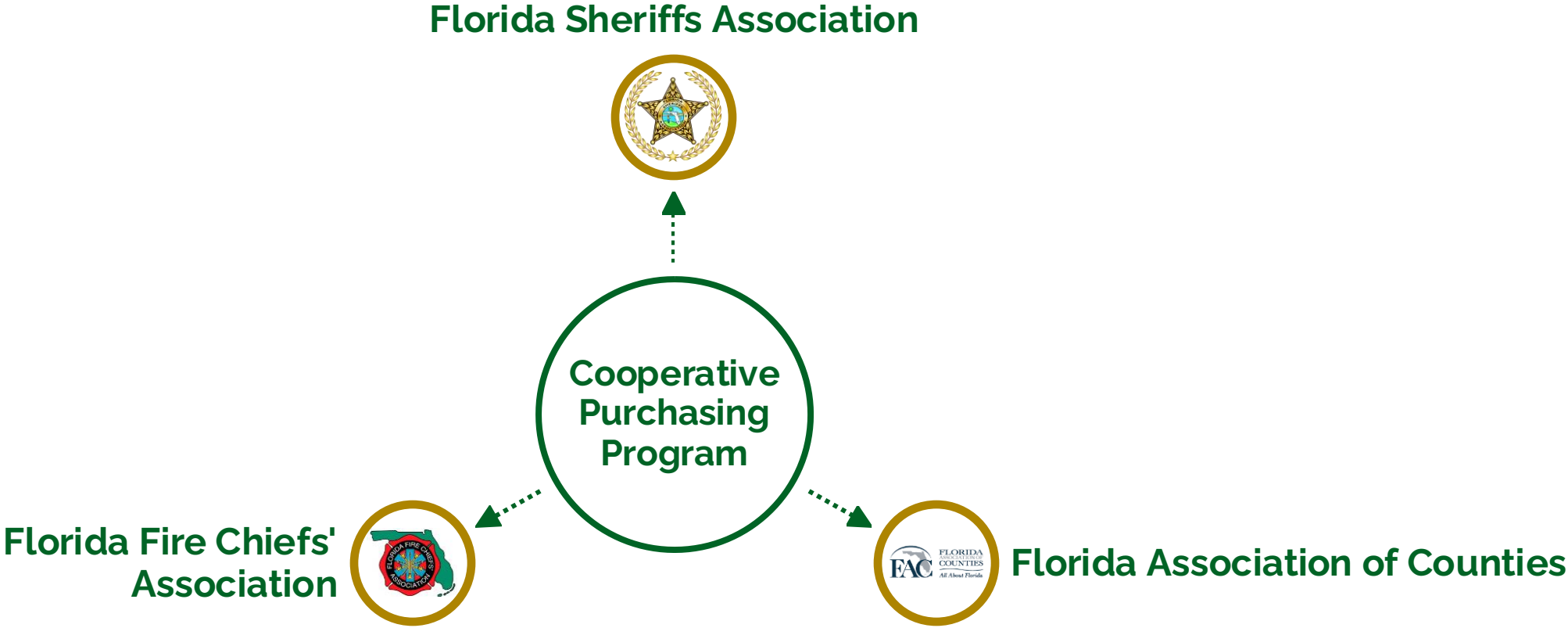
Access to an extensive catalog of vehicles and equipment with broad customization options



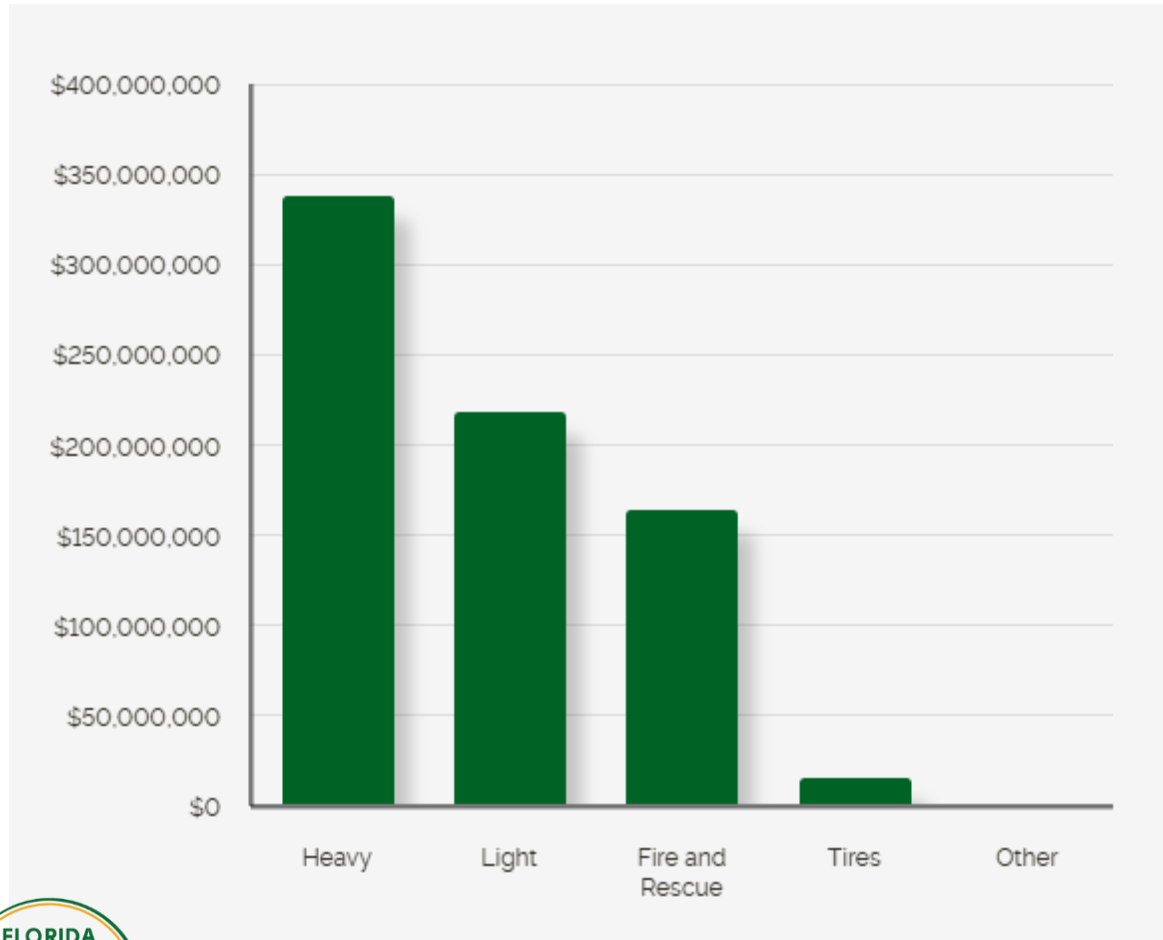
Best-in-class customer service from experienced, in-house staff

Reinvesting *Your* Dollars in *Your* State Since 1993!

When you support the FSA Cooperative Purchasing Program, you are investing in Florida communities.

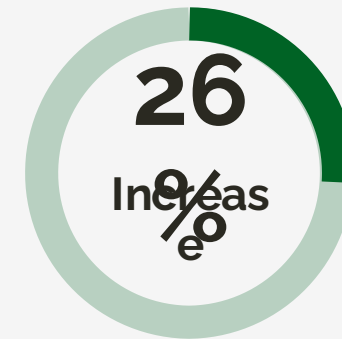


FY 23-24 Sales by Contract



\$734,890,422.72

▲ \$153,932,815 from FY '22-23



Thank You for Reinvesting in Your State

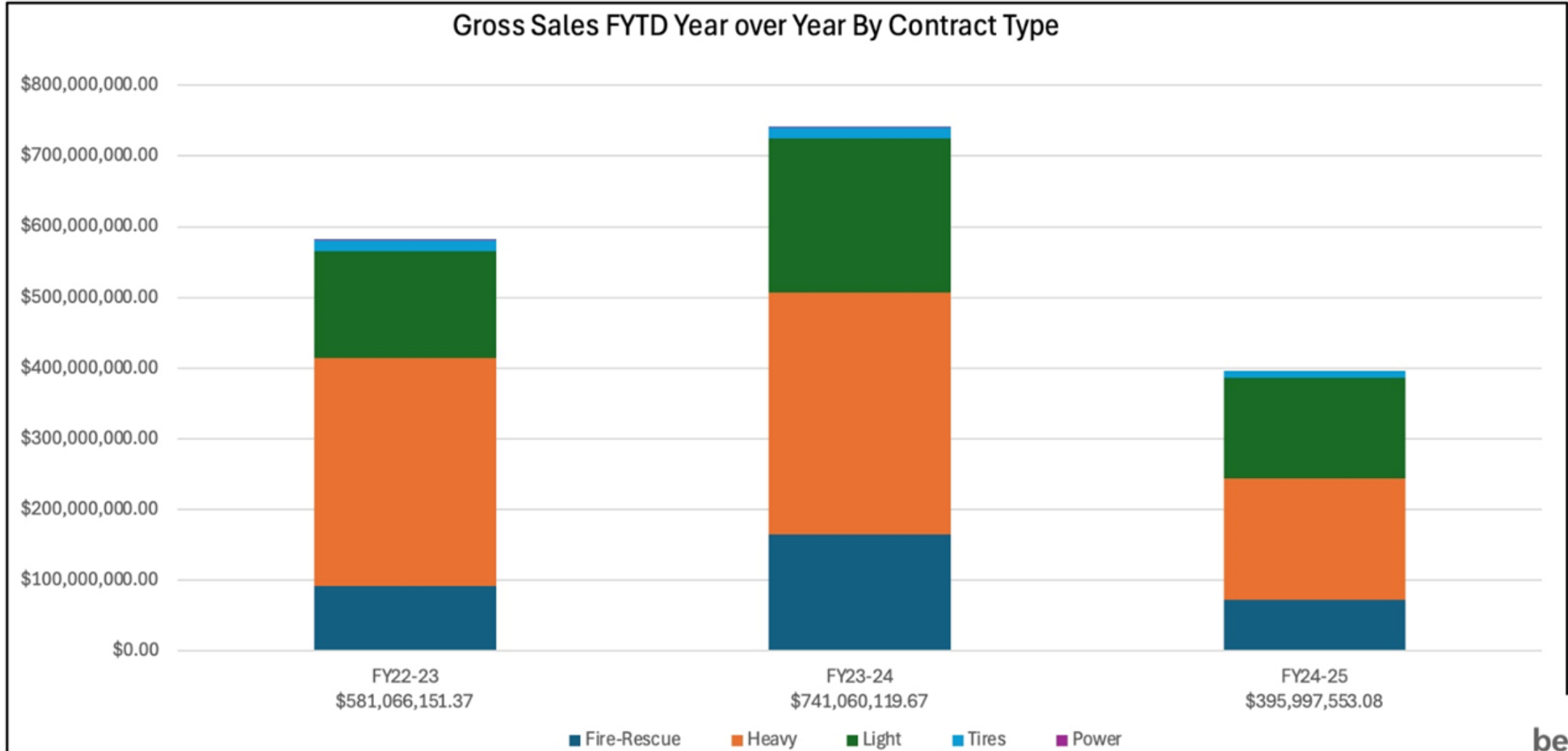
HEAVY
\$171,641,221.24

LIGHT
\$143,088,939.33

FIRE
\$72,000,495.10

TIRE
\$9,266,897.41

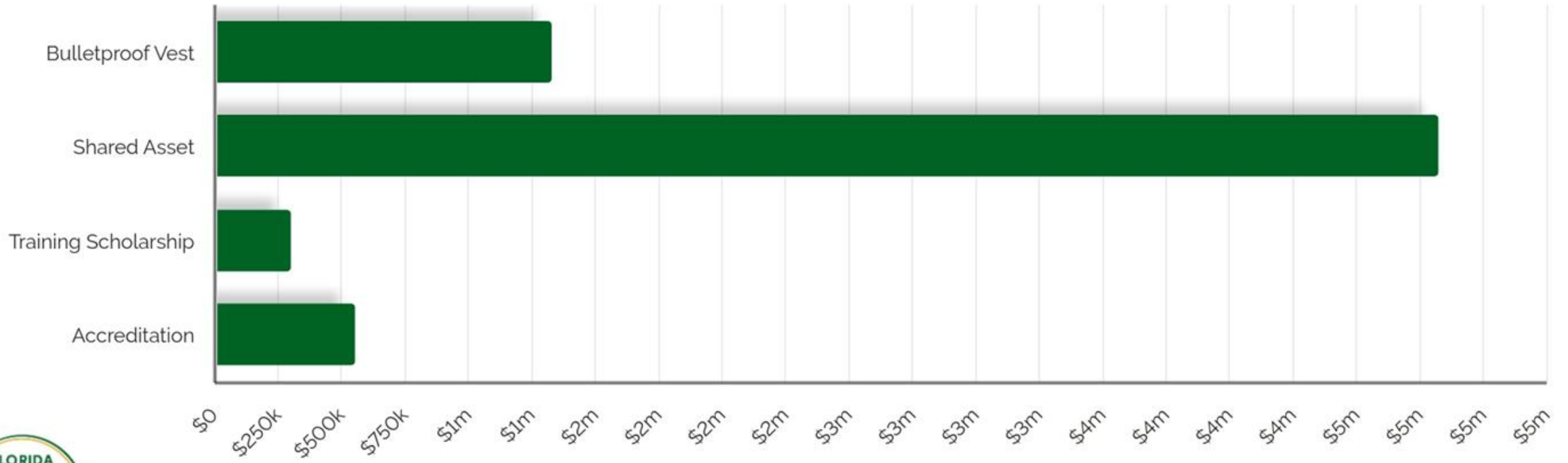
POWER
\$0.00



Since 2019

FSA Grants

Funding Offered \$7,002,513





CPP Contracts Overview

CPP Contracts & Item Examples



Pursuit, Administrative & Other Vehicles

Pursuit-rated & Special Service Vehicles

Pickup Trucks & SUVs

Administrative Sedans

Cargo & Passenger Vans

Electric & Hybrid Vehicles

ATVs, golf carts, & utility vehicles



Equipment

Excavators, Motor Graders & Bulldozers

Mowers and Tractors

Generators and Pumps

Chippers, Stump Grinders & Trenchers

Mobile Light Towers & Advisory Boards

Vehicle Lifts



Heavy Trucks & Buses

Cab & Chassis Trucks

Buses

Mobile Command Units

Specialty Vehicles

Multiple Upfitting Options:

Work Bodies, Vac Bodies,

Refuse Bodies, etc.

CPP Contracts & Item Examples



Fire & Rescue Vehicles, Boats & Equipment

Fire Apparatus

Ambulances

Boats

Emergency & Rescue Equipment



Tires

Car and Truck Tires

Solid Rubber Tires

Rubber Tracks for Heavy Equipment

Agricultural Equipment Tires



EV Charging, Power Stations, Equipment & Software

Level II Charging Stations

Level III / DC Fast Charging Stations

Mobile Charging Stations

Equipment

Software

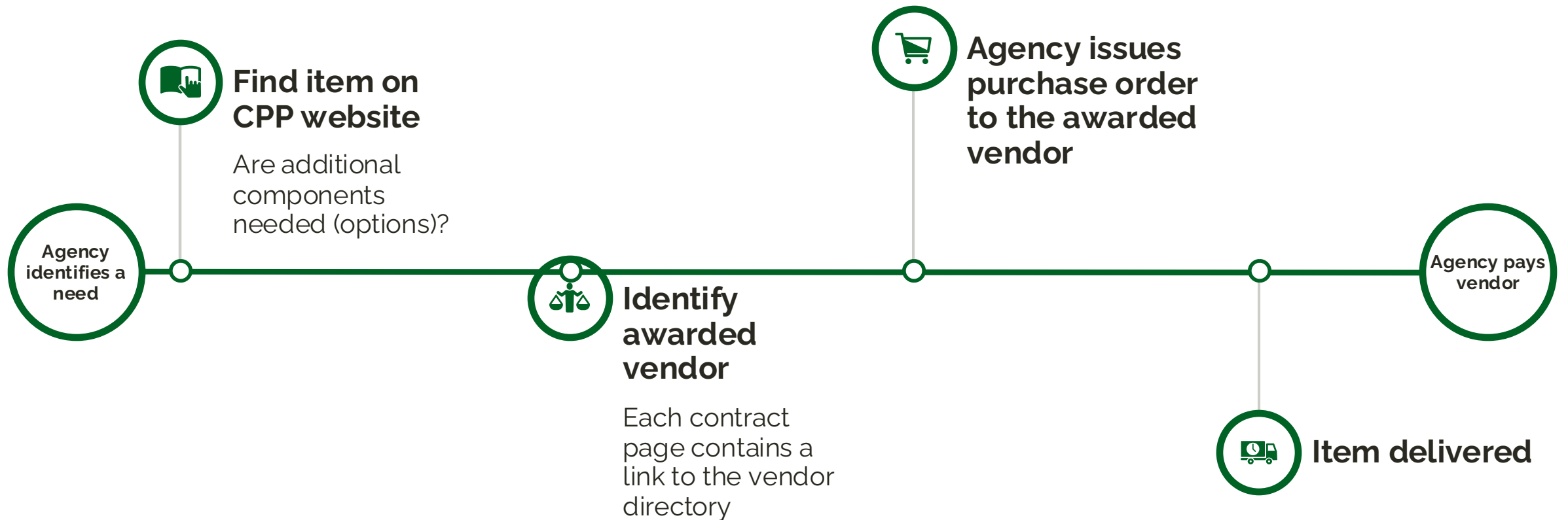
CPP Competitive Bid Process

How are the CPP contracts bid?

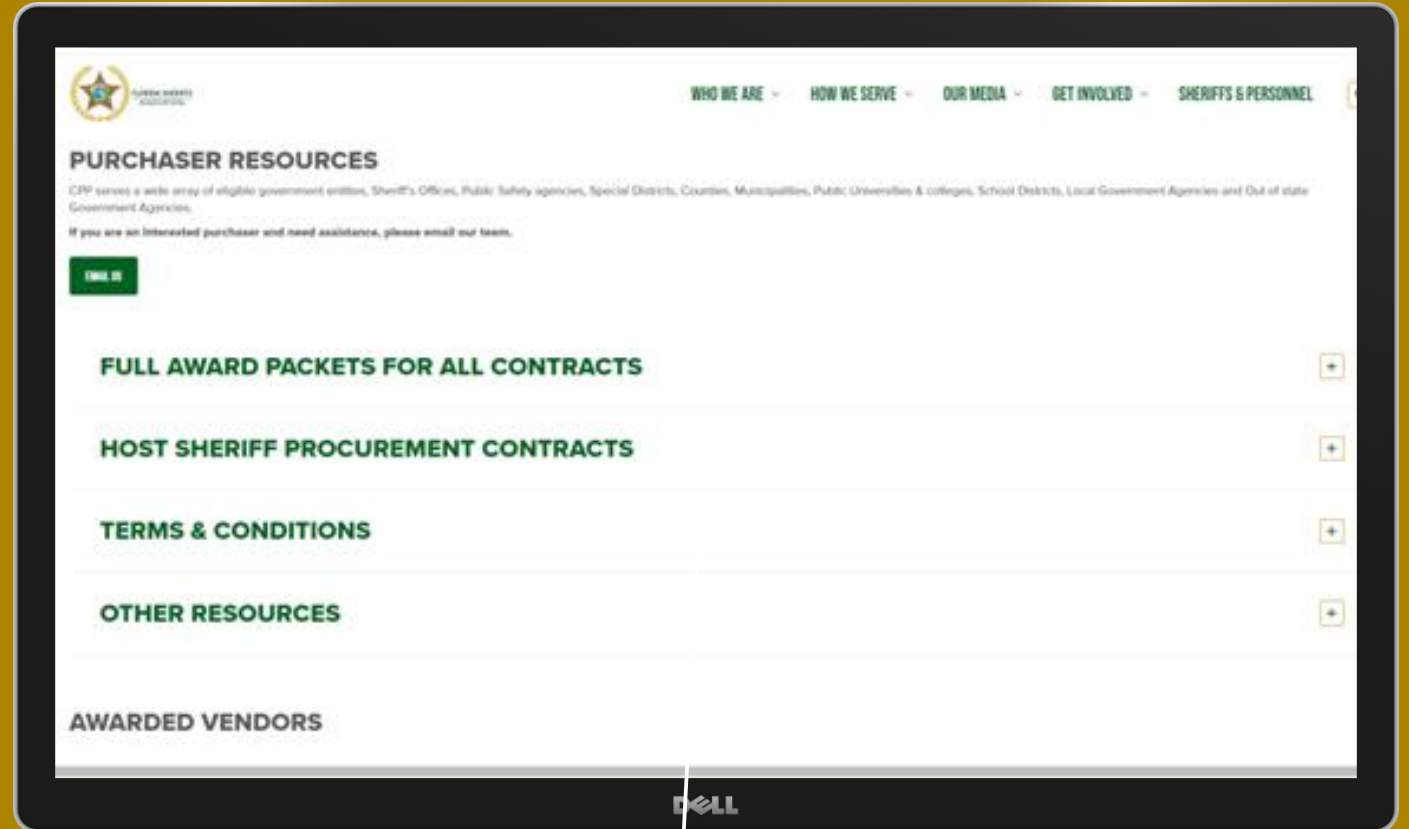


How to Use CPP Contracts

Piggybacking our contracts



Purchaser Resources



Full award documents and Terms & Conditions for active CPP contracts

Need help?

FREE Purchaser Assistance



Ray Griffin

rgriffin@flsheriffs.org

904-891-6618

**Equipment & Vehicle Build and Upfitting
Consultations**

Florida Sheriffs Association

Cooperative Purchasing Program

Introducing: Host Sheriff Procurement



Host Sheriff Procurement What is it?

Hillsborough County Sheriff's Office is the first agency to host contract for this model

- **Master Agreement allow FSA to administer the agency contract as a cooperative contract**
- **A Sheriff's Office hosts the procurement process and awards the new contract**
- **More ways to address agency needs, led by fellow agencies with similar needs and experience**



Why?

- **Service Expertise / Technology Solutions**
- **Redefining workforce with hybrid solutions**
 - Difficulty in Staffing
- **Vendor's Commitment to Deliver**
 - Experienced and Financially Qualified Vendors
 - Many vendors in the market / how to make the right choice
- **Collective Purchase Power**
 - Supply chain sourcing reliability
 - Sheriffs' Purchasing Power
- **Keeping Florida's Resources in Florida**



How is this possible?

- **Sheriff Chad Chronister**

Hillsborough County Sheriff's Office

- **Master Service Agreement**

Partnership between FSA & HCSO

- **What is included?**

- HCSO selects products and services that support the Sheriff's needs
- In the MSA with HCSO, the agency performs the procurement
- Permits piggybacking
- Designates FSA as the contract manager





HSP Contracts Overview

Contracts Available with Hillsborough County Sheriff's Office

- **Radio & Communications Equipment**
- **Emergency Lighting & Accessories**
- **Facilities Maintenance Solutions**
- **Integrated Business Solutions**
- **Assorted Vehicle Inventory**

Radio & Communications Equipment

HCS-RAD1.0

Communications International

Joe Ioco, VP of Business Development

813-887-1888

jioco@ask4ci.com

- Mobile and Portable Radios
- Communications Equipment, Parts, Components & Accessories
- Repairs, Preventive Maintenance, Calibrations
- Radio Tower Site Services
- UPS, DC Power, and Battery Power Systems
- In-building Wireless Public Safety BDA/DAS System, Annual Assessments, Testing



Emergency Lighting & Accessories

HCS-ESA2.0



Dana Safety Supply, David Russo, Chief Executive Officer

CMJ Emergency Lighting

Enforcement One

ProLogic ITS

Tier 3 Electronics

- **Multiple awarded vendors**
- **Manufacturer catalog discount**
- **Multiple manufacturers/brands available**
- **Vehicle Equipment Installation**

Facilities Maintenance Solutions

HCS-FMS1.0



CGL Facility Management

Russ Rieske

- Facilities and Maintenance Labor & Project Management
- Specializing in corrections & detention environments
- Needs assessments & customized solutions
- Skilled trades workers with strict background checks
- Discount on materials

Integrated Business Solutions

HCS-IBS1.0



General Parts Company, NAPA/IBS

Hunter Beal, Division IBS Manager

Ryan Hayden, District Manager

MANCON

- Total managed inventory solutions
- Parts sourcing, purchasing, warehousing, and delivery
- Software integration, data analysis & reporting
- Logistics and shipping management
- Management and staffing
- Training, consultative, administrative & technical support

Inventory Vehicles (In Stock)

HCS-AVP1.0



Multiple Awarded Dealerships Offering

Chevrolet - Dodge - Ford - Kia - Nissan

Toyota -GMC - Mercedes-Benz - Ram

BrightDrop - Volcanic (E-Bikes) - Harley Davidson

- Dealer stock purchases
- % Discount off sticker price
- Available for immediate purchase & delivery
- Utilize end-of-year funds
- Any make & available model that is currently in stock

• Facilities & Asset Management Information Systems

Coming soon!

- **Fleet related technology and software solutions**

- Fleet management information systems
- Telematics / GPS / AVL
- Fuel Management
- Parts and key management solutions

- **Facilities & asset management information systems**

- Maintenance & operations
- Work order systems
- Vendor & materials management

- **Project management**

- **Incident & emergency management**

- **AutoCAD**

- **Training, consultative, administrative & technical support**



How to Use HSP Contracts

Utilizing our Host Sheriff contracts



Future Expansion

Let us know how we can assist with your needs - input welcome



Contact us

Florida Sheriffs Association Cooperative Purchasing Program

 CPP@flsheriffs.org

 850.877.2165

 www.flsheriffs.org/CPP

