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# Together We Build



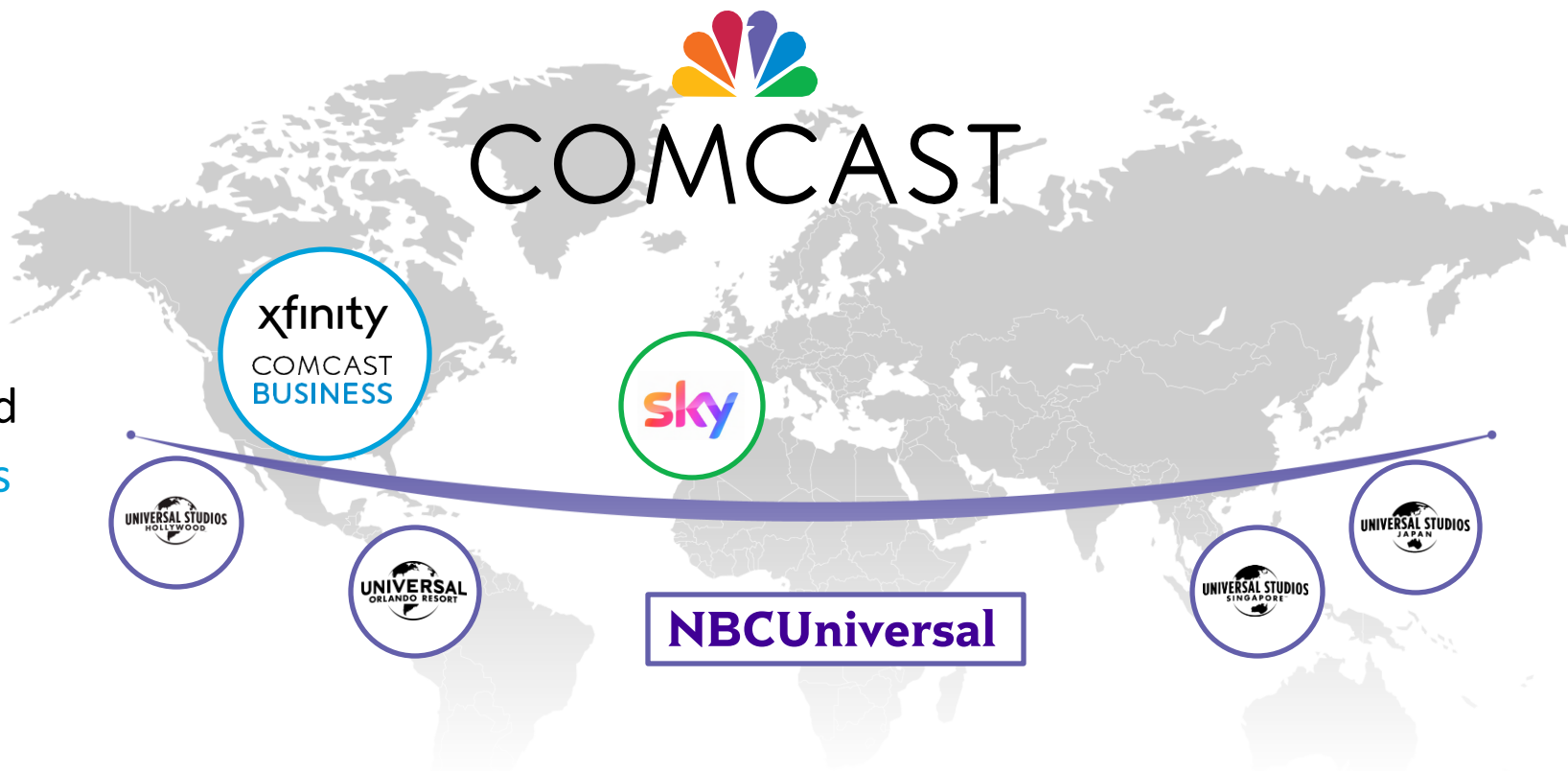
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GLOBAL LEADER  
& TRUSTED LOCAL PARTNER

We create incredible technology and entertainment that connects millions of people to the moments and experiences that matter most.

We have three primary and complementary businesses – Cable (Xfinity and Comcast Business), NBCUniversal, and Sky.

We're global and we're local. We live and work in your community – we have been operating for nearly 60 years and will continue to be a part of your community for a long time.



**xfinity** COMCAST  
BUSINESS

Leading provider of broadband, video, voice, wireless, and other services to residential customers in the U.S. Also provide these and other services to business customers and sell advertising.

North America

**NBCUniversal**

A worldwide leader in media and entertainment.

North America. Asia

**sky**

Europe's leading media and entertainment business.

Europe

ABOUT COMCAST

We have consistent and strong financial results which allow us to constantly innovate and invest.

**1963**  
Year Founded

**Philadelphia**  
Headquarters

**West Palm Beach**  
Regional Office

**#26**  
Fortune 500 Rank

**Largest IP Network  
in the US**

**34 Million Customer  
Relationships**  
Across the United States

**61 Million**  
Homes and businesses passed  
in the United States

**\$4.2 Billion**  
Comcast’s investment in 2021 to  
strengthen, expand, and evolve  
the network in the United States

**\$1 Billion**  
Our commitment to invest  
in Digital Equity over the  
next decade

**A3 Moody’s Rating**  
Low-risk of default and high ability to  
repay short-term debt

**\$17.1 Billion**  
Free Cash Flow

**\$28.1 Billion**  
Adjusted EBITDA Comcast  
Cable

**\$64.3 Billion**  
Comcast Cable Revenue

SOURCE:

As of Q4 2021

2021 Free Cash Flow of \$17.1 billion includes a \$1.3 billion benefit related to the tax impact of a bond exchange completed in August of 2021 and roughly \$1 billion from returns on investing activities.

We define Free Cash Flow as net cash provided by operating activities reduced by capital expenditures and cash paid for intangible assets. From time to time, we may exclude from Free Cash Flow the impact of certain cash receipts or payments (such as significant legal settlements) that affect period-to-period comparability.



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## OUR NETWORK

We're building a better network,  
every single day, with a simple  
purpose:  
keeping our customers  
connected — always.

As connectivity becomes even more important, we're working hard to build and evolve a smart, reliable network that delivers fast Internet speeds for customers to browse, video-conference, stream, and game.

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With this work, we are further evolving the network that reliably delivered above-advertised speeds throughout the historic COVID-19 surge and is paired with ultra-advanced WiFi technology, giving customers a unique combination of speed, coverage throughout the home, advanced cybersecurity, and ultimate control of every connected device.



60M

Nation's largest provider of gig speeds  
available to 60M homes and  
businesses.

\$4.2B

In 2021 alone, we invested more than  
\$4.2B to strengthen, evolve, and expand  
our network — more than any previous  
year.

# Comcast in Florida



## West Palm Beach

Regional Headquarters

23,850

Employees

\$1.9 Billion

Taxes, Fees and permits paid to and collected for Florida State and local government in the past three years.

\$3.8 billion

Technology and infrastructure investments for past 3 years in Florida.

\$82.1 million

Total cash and in-kind contributions invested in Florida in past 3 years.

\$3 million

Value of charitable COVID-19 relief efforts during the pandemic.

1,680,000

Cumulative low-income residents connected via Internet Essentials since 2011. Top Counties – Miami Dade (600k), Broward (268k), Duval (216k), Palm Beach (192k), Lee (88k)

420,000

Cumulative low-income households connected via Internet Essentials since 2011.

90

Comcast Lift Zones. Comcast is turning select community centers into Wi-Fi-enabled Lift Zones.

6.2 million

Homes and businesses that have access to Xfinity and Comcast Business products.

176,500

Public Wi-Fi hotspots available to Comcast customers statewide as of 2020. These have been open to everyone in Florida for free during COVID-19.

\$5.9 billion

Invested in payroll, benefits, and training for our Florida workforce in the last three years.

Comcast's Footprint in Florida



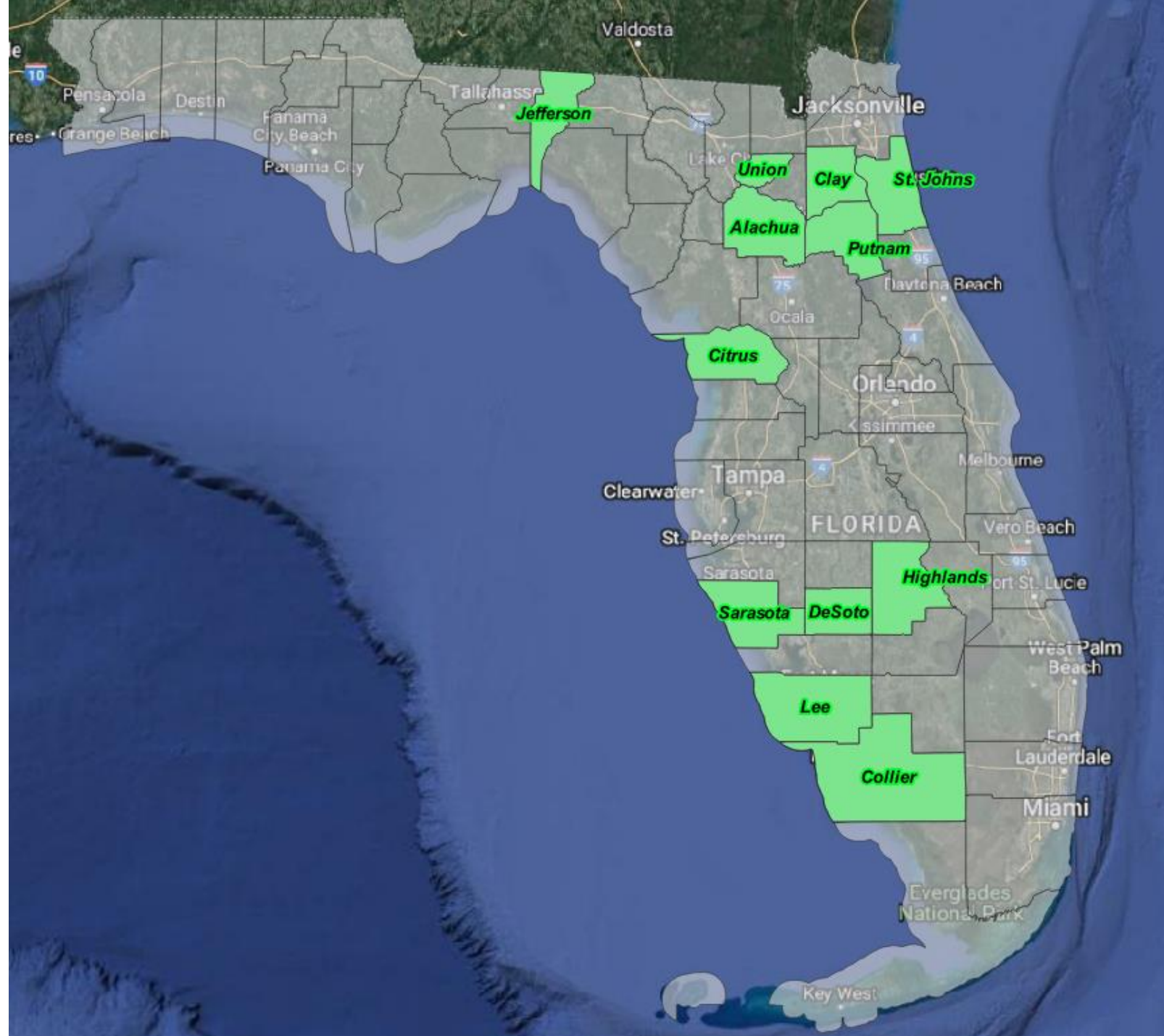
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# DEO Broadband Opportunity Grant Program Submissions

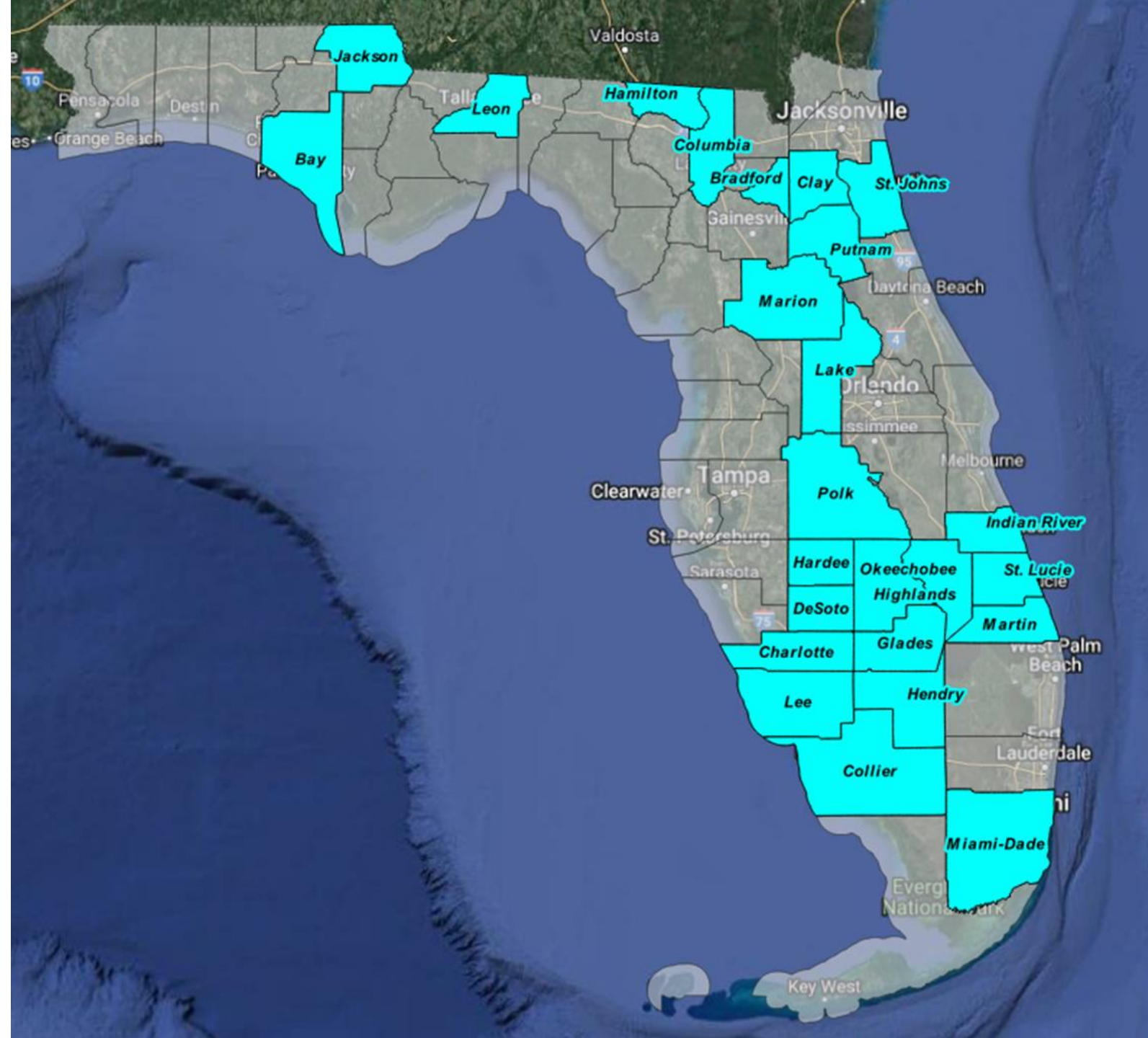
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# Counties Where Service Was Added in 2021 & 2022

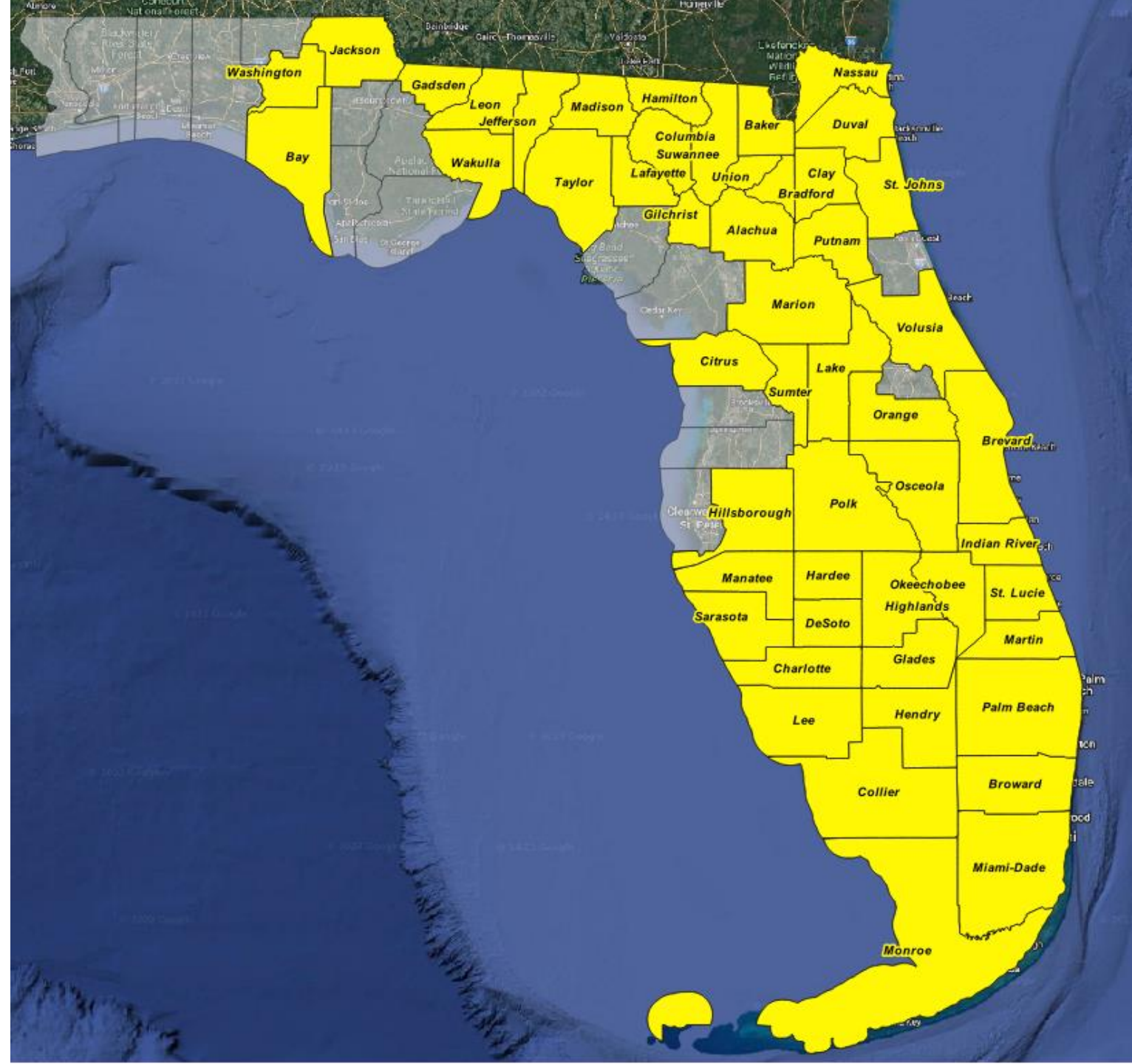


# Counties with Grant Applications





# Counties with Existing Service



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## FIBER-RICH NETWORK

Whatever the future holds, our fiber-rich network will be ready to support anything your community can imagine.

**+50K**

Since 2017, we have built over 50k new miles of fiber into our network.

**2x**

We've doubled our network capacity every 2.5 years to stay well ahead of demand.





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## CYBERSECURITY

Our team of security experts works 24/7 to monitor our network using a mix of highly sophisticated technologies, threat intelligence, and proprietary AI-powered software which helps us process hundreds of thousands of cyber events every second.

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### **6B cyberthreats blocked**

by xFi Advanced Security in our customers' homes  
between Jan and Aug 2020

### **104 cyberthreats per household**

on average each month

### **Trusted by the Department of Defense**

Comcast Business was awarded a 10-year contract by the United States Defense Information Systems Agency (DISA) to establish Commercial Ethernet Gateways providing Ethernet connections to its Defense Information Systems Network (DISN) in the Northeastern United States.



# XFINITY - The total home experience

## XFINITY Internet Service

- America's fastest Internet service
- The most WiFi coverage in your home
- Stay connected with free WiFi hotspots

## XFINITY Home

- 24/7 security with professional monitoring
- Look after your home, family and pets
- Automate and control your home

## XFINITY Mobile

- The most reliable network - you're covered nationwide with 5G, 4G LTE, and millions of secure Xfinity WiFi hotspots — all in one network
- Save hundreds with no activation fees and no phone line access fees
- Data options you can track, control, and change anytime



## XFINITY TV featuring X1

- A revolutionary entertainment experience
- A cloud-based DVR that does it all
- See it, say it with the X1 Voice Remote

## XFINITY Voice

- Reliable service with the best call clarity
- Unlimited calling to almost half the world
- Caller ID on your TV, tablet and mobile

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## W I F I

# The fastest network is only as good as its WiFi.

That's why we've paired our network advancements with smart, supersonic WiFi that ensures customers have the best-connected experiences however and wherever they connect.

## Billions

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**Unique devices:** Nearly **a billion** unique devices connected to WiFi in Xfinity households as of 2021, a 1,000 percent increase from 2018.

**xFi Advanced Security:** Proactively blocks billions of cybersecurity threats before they reach our customers' devices and is included with our xFi Gateway.

## Millions

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**Smartphones:** Continuing to be the main device connected in our customers' homes, smartphones make up **1/3** of all devices connected to Xfinity WiFi.

**xFi Pods:** Help to cover the home with strong and reliable WiFi. **90-100 million** devices are connecting through our Pods in the U.S. and Europe each day.

**Pause/unpause:** Xfinity customers used the pause/unpause WiFi feature nearly **100 million times**.

**Parental Controls:** More than **1 million** Xfinity customers are using xFi parental controls to help manage WiFi in their home.

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**Gig speeds:** Even as demand on the network continued to grow, Comcast has continued to increase speeds for all of its speed tiers, including increasing gig speeds to **1.2 Gbps**.

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**xFi Advanced Gateway:** Comcast's most powerful device to date, the next generation xFi Advanced Gateway incorporates WiFi 6E, offering customers an unbeatable broadband experience with a faster, more reliable wireless connection. The gateway boosts capacity in the home with three WiFi bands – 2.4 GHz, 5 GHz, and a new, 6 GHz band.



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COMCAST BUSINESS

# COMCAST BUSINESS

We keep businesses  
and government entities ready  
for the day with the best  
technology solutions,  
support, and expertise.

## Network Superiority

Providing the largest, fastest, and reliable network to more small businesses than any other provider along with nationwide solutions and mobile on the most reliable 5G network

## Advanced Security

Advanced security (UTM) and DDoS capabilities to help protect from cyber threats

## Reshaping K-12

Participating in the E-Rate Program to provide a suite of E-rate eligible services to schools and libraries

## Fast Speeds

Gig-speed WiFi and ethernet/fiber solutions up to 10 Gbps for small businesses and up to 100 Gbps for large enterprises and government

## Unified Communications

Full portfolio of voice services to streamline collaboration

## Committed to the Public Sector

Serving Local, State and Federal government entities through GSA's Schedule 70 contract vehicle and direct partnerships

## Secure Network Solutions

Connectivity, SD-WAN, and advanced on-premise and cloud security solutions

## Trusted Service

24/7 customer support and robust digital service

## Award-Winning

Most Innovative Technology Company of the Year by the American Business Awards





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## SMART SOLUTIONS FOR CITIES

Comcast Smart Solutions is building on Comcast's best-in-class network to deliver the next generation of secure and adaptable smart solutions to customers.

Through our strategic partnerships with leading technology providers, Comcast Smart Solutions provide meaningful value to cities while improving quality of life for residents both in public spaces and at home.



SMART LIGHTING



SMART WASTE MANAGEMENT



SMART BUILDINGS



STREET CURB MANAGEMENT



STORMWATER MONITORING



SMART VIDEO ANALYTICS



SMART PARKING



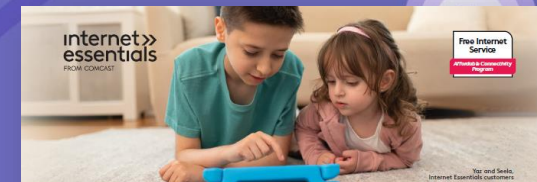
ASSET TRACKING



LED DISPLAYS  
& DIGITAL KIOSKS

# Affordable Connectivity Program

- ACP provides low-income households a credit of up to \$30/ month towards their Internet and mobile services.
- Options
  1. IE (50/10 Mbps ) - \$9.95/\$0
  2. IE+ (100/20 Mbps) - \$29.95/\$0
  3. IE & Mobile - \$24.95



**internet essentials**  
FROM COMCAST

**Free Internet Service**  
Affordable Connectivity Program

Yar and Seela, Internet Essentials customers

**Get connected to FREE home Internet – and choose the speed that’s right for you!**

Get Internet Essentials or Internet Essentials Plus for FREE when you qualify for the Affordable Connectivity Program (ACP).


ACP provides eligible households a credit of up to \$30/month towards Internet services.

Apply today if you’re eligible for programs like the Federal Pell Grant, National School Lunch Program, SNAP, Medicaid, housing assistance, and others.

Internet Essentials	Internet Essentials Plus
<b>\$9.95</b> per Month + Tax After benefits applied, tax extra	<b>\$29.95</b> per Month + Tax After benefits applied, tax extra
<ul style="list-style-type: none"> <li>• Fast, reliable connection – up to 50 Mbps!</li> <li>• Best for up to 4 devices.</li> <li>• Download music and photos.</li> <li>• Light streaming.</li> </ul>	<ul style="list-style-type: none"> <li>• Faster download speeds – up to 100 Mbps!</li> <li>• Best for up to 5 devices.</li> <li>• Make video calls and share files.</li> <li>• Stream and download shows.</li> </ul>

Getting started is easy with no activation fees and free equipment.

**APPLY NOW >>**  
Visit [InternetEssentials.com](https://InternetEssentials.com), call **1-855-846-8376**, or hold your phone’s camera over the code.  
Standard data charges apply.

 **COMCAST**



**Save on Internet**  
Affordable Connectivity Program

Yar, Niaz, Rama & Seela, Internet Essentials customers


**Internet Essentials and Xfinity Mobile**

Get Internet Essentials and one Xfinity Mobile Unlimited line with 5G together for only \$24.95/month when you qualify for the Affordable Connectivity Program (ACP).

The Affordable Connectivity Program provides eligible households a credit of up to \$30/month towards Internet and mobile services.

Apply today if you qualify for programs like the Federal Pell Grant, National School Lunch Program, SNAP, Medicaid, housing assistance, and others.

**APPLY NOW >>**  
Visit [InternetEssentials.com](https://InternetEssentials.com), call **1-855-846-8376**, or hold your phone’s camera over the code.  
Standard data charges apply.

 **COMCAST**

**Internet and Unlimited Mobile with 5G**

**\$24.95**  
per Month + Tax  
After benefit applied.

**internet essentials**  
FROM COMCAST

- Fast, reliable connection – up to 50 Mbps!
- Work and learn from home.
- Make video calls and share files.
- No credit check, no term contract, and free equipment.

**xfinity mobile**  
FROM COMCAST

- Get nationwide 5G included at no extra cost!
- Choose from the latest phones or bring your own.
- Stream movies and more.
- HD-quality resolution for video streaming.

Then add Xfinity Mobile by visiting [www.xfinity.com/mobile](https://www.xfinity.com/mobile)

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Thank You

