



# **FIBER BROADBAND FOR RURAL FLORIDA**

FAC Access 67 Broadband Summit  
2023

Carl Meyerhoefer – SVP Business Development

# Conexon at a Glance

**275**

Electric Cooperative  
Feasibility Study Clients

More than  
**\$2 Billion**

In Federal, State, and Local  
Funding Secured

**200,000+**

Miles of Fiber Designed

**50,000+**

Total Fiber Miles Built Yearly

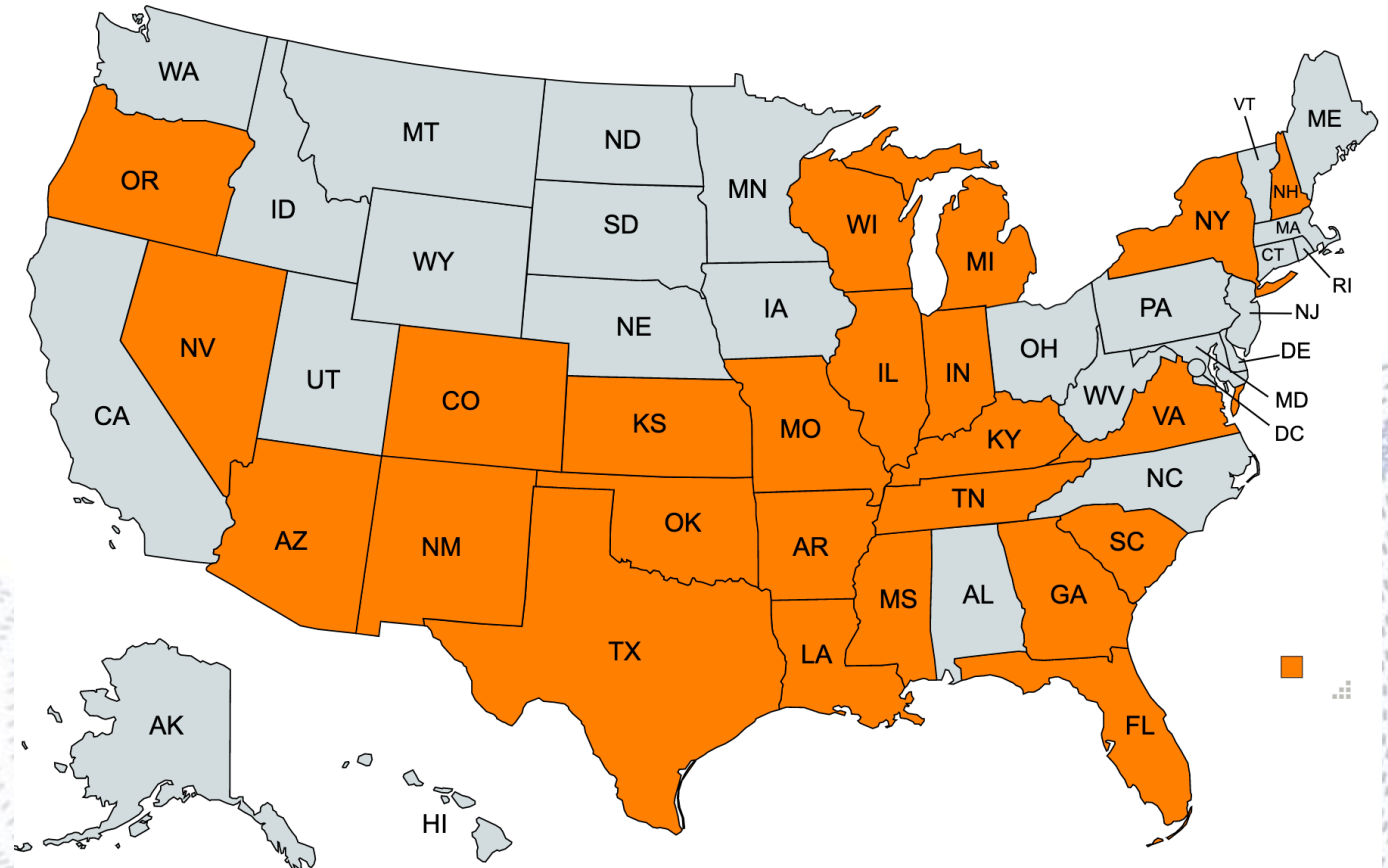
**500,000**

Rural Americans  
Connected to World-Class  
Fiber Broadband

**~650**

Employees Making  
It All Happen

**3 Million** Rural Americans Reached!





# What Sets Conexon Apart

- Engagement Options – Consult or Connect partnership
- Our business model is deploying rural fiber networks
- Unique and cost-effective fiber deployment methodology
- Community owned fiber network (Cooperative or County)
- 100% FTTH to 100% of members (Cooperative philosophy)
- Fiber network supports Broadband and Smart Grid
- Very cost competitive, multi-gigabit broadband service

# Conexon Connect Service

- Committed to affordable monthly pricing

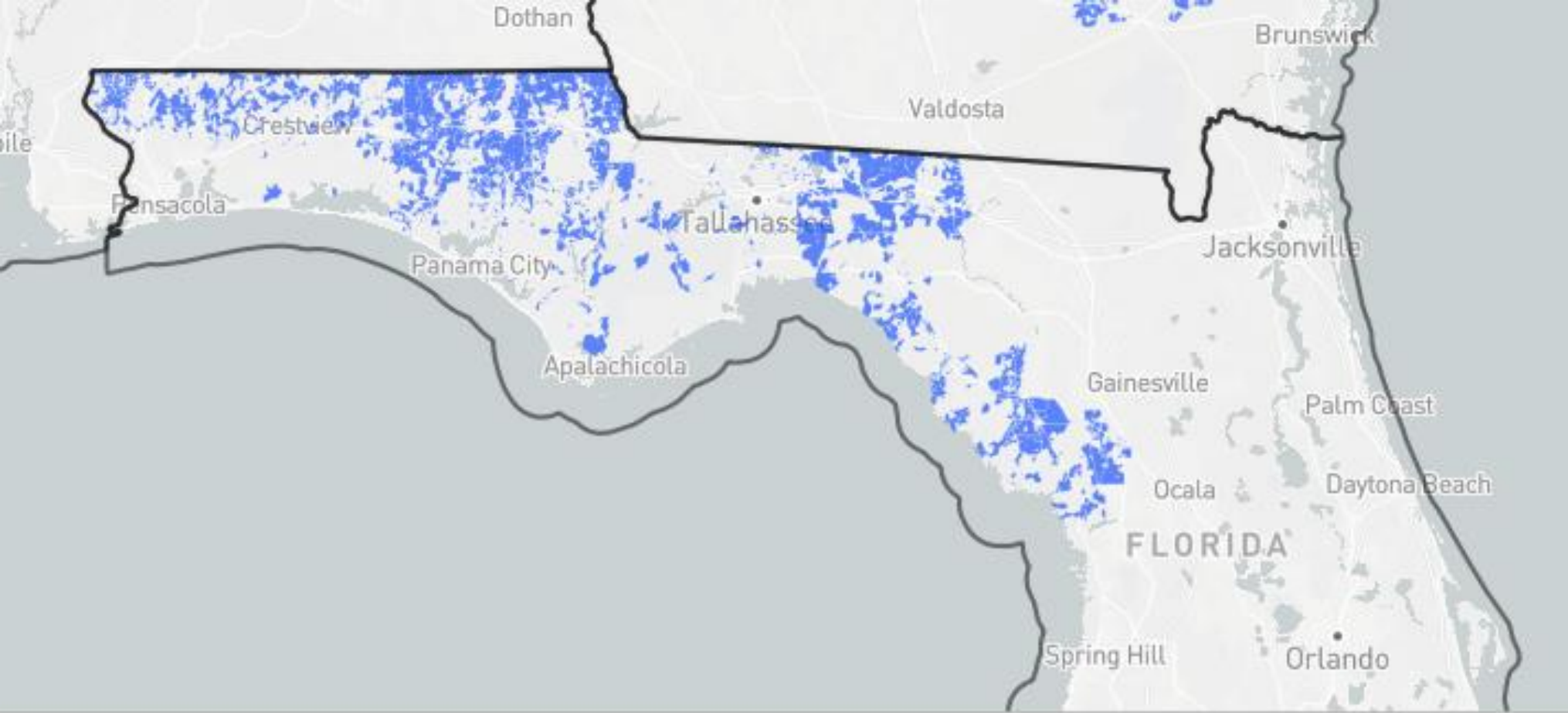
## Residential Service Options

**Connect Ultimate\***  
2 Gigabit Internet  
\$99.95

**Connect Premier**  
1 Gigabit Internet  
\$79.95

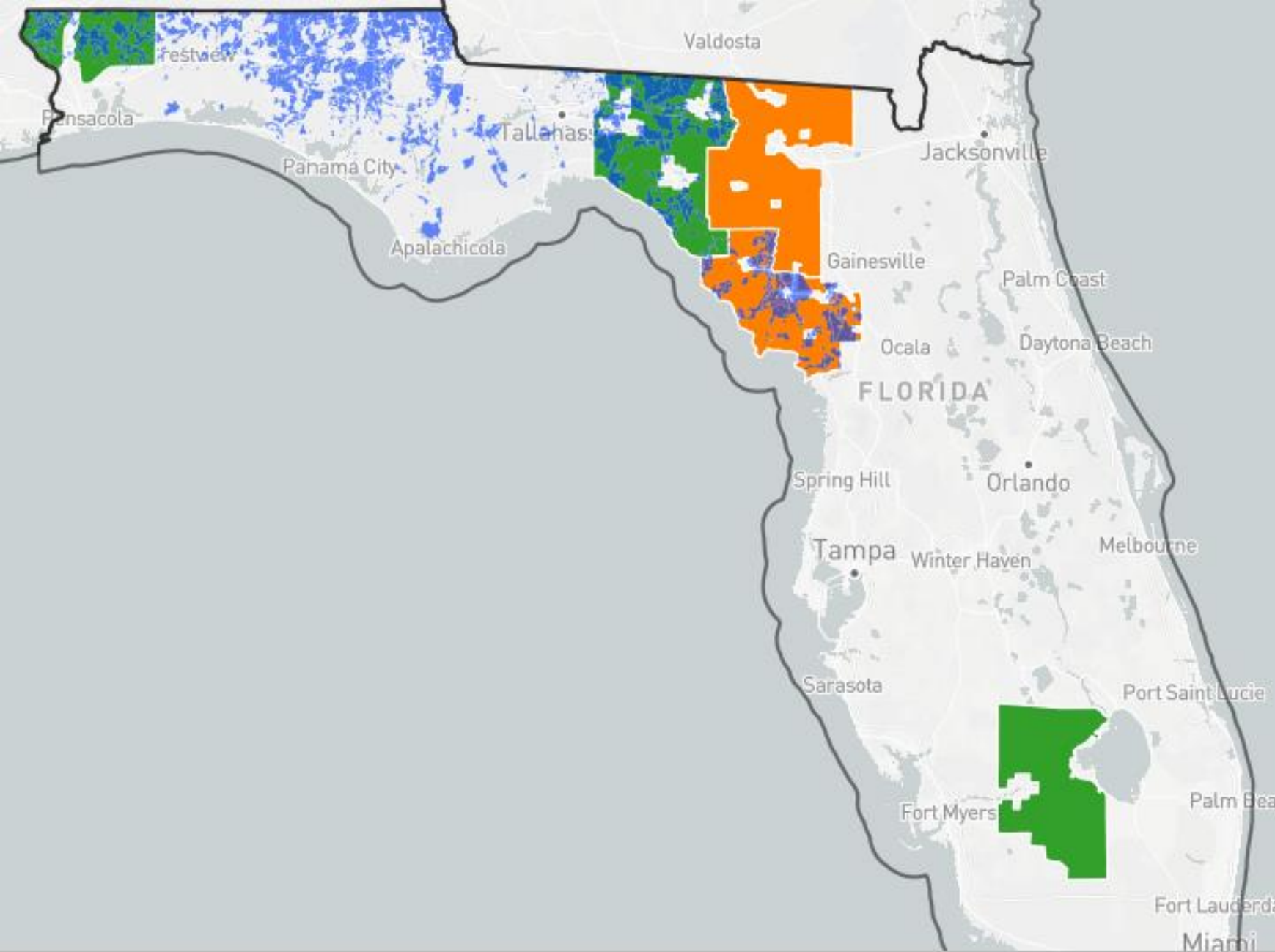
**Connect Basic**  
100 Mbps Internet  
\$49.95

**HD-Quality Phone**  
\$29.95  
*plus applicable local taxes & fees*



**REC Consortium - Second largest RDOF recipient**  
**Awarded approximately 62,500 locations in Florida**



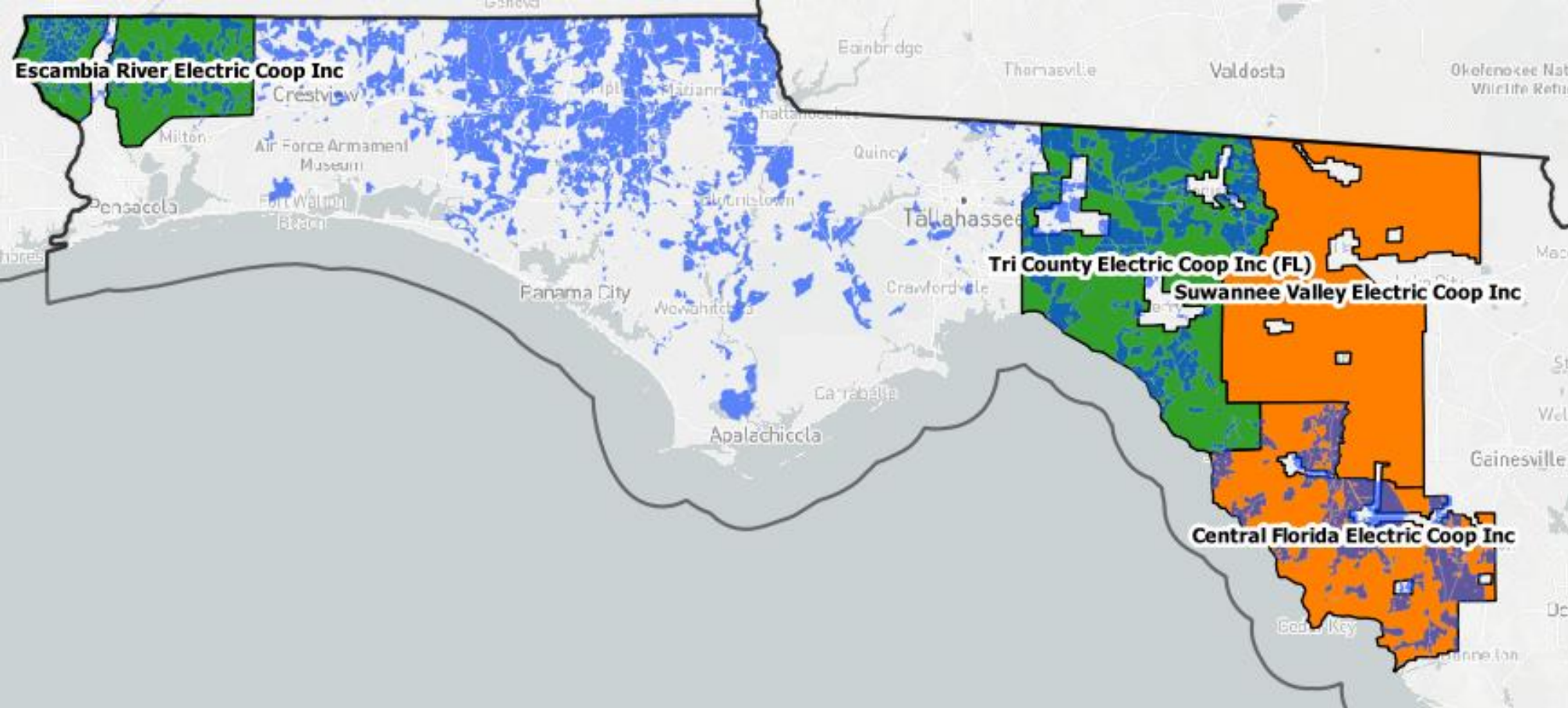


### Publicly Announced

- Tri-County EC
- Suwannee Valley EC
- Central Florida EC
- Glades EC
- Escambia River EC

### Serving

- 110k members

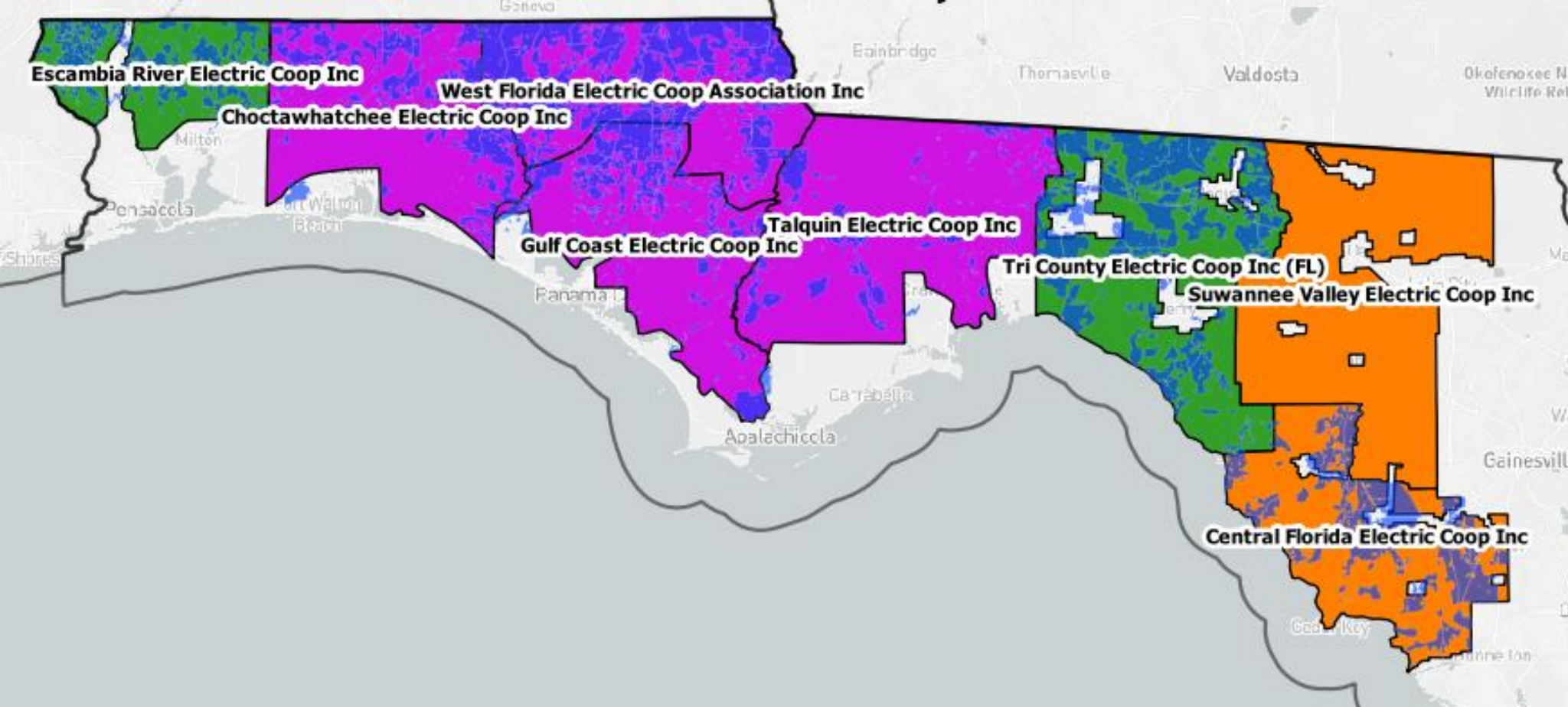


## Rapid Deployment

First service available in approximately 9 months

Average of 1,000 miles per year per cooperative





## Panhandle Goal

Serve ~ 275,000 members partnering with cooperatives and counties

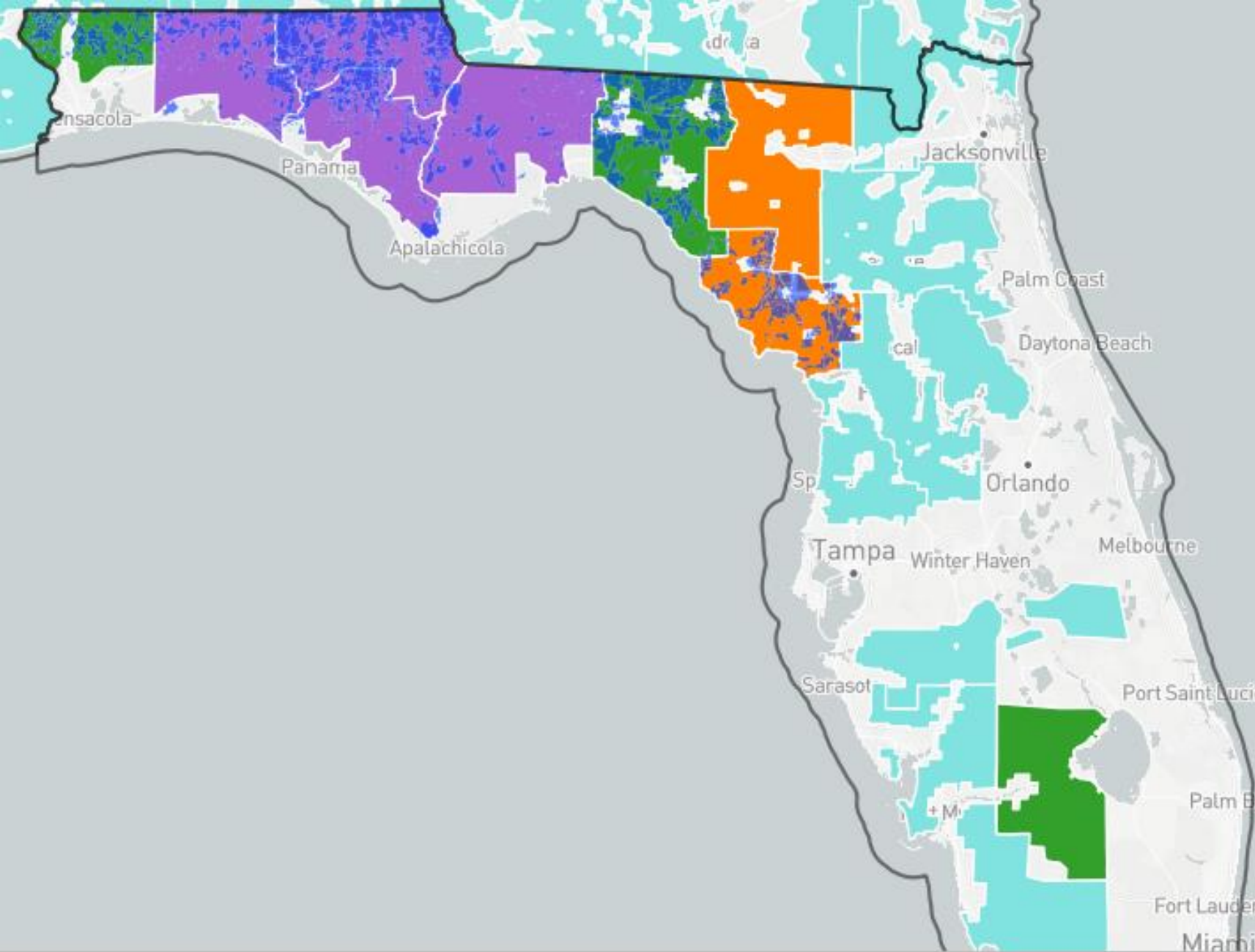
Deploy all grant and RDOF awarded areas





## Florida Cooperatives

- Approximately 1 million members







# Thank You

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