



FIBER & BROADBAND

COMMERCIAL FIBER & BROADBAND SERVICES

WE CREATE CONNECTION FOR COMMUNITIES



NEXTERA
INFRASTRUCTURE™ SOLUTIONS

NextEra Energy Solutions brings you complete fiber and broadband solutions that fit your community's needs. From fiber installation and operations to state-of-the-art 5G wireless infrastructure, our scalable projects can improve the way of life for generations to come.

NextEra Is Wired For The Future:

- Comprehensive services offer ownership, installation, operations, and maintenance
- Residential and commercial applications
- Implementation to small cells, macro towers, private networks, data centers, and more
- Develops internet access for rural communities
- Works within your current assets and infrastructure
- Dedicated grant consultant support for obtaining federal funds
- Turnkey infrastructure speeds network deployments
- Flexible business model to suit your requirements
- Supports major capital deployments for wireless carriers
- Newly designed networks built to support 5G bandwidth
- Dig once, multi-conduit solution minimizes community disruption and lowers costs
- Future proof network designs

NextEra Energy Solutions provides simple turnkey solutions and manages infrastructure for your customized strategy. Our cutting-edge dashboards serve as tools for predictive analysis, giving you insights to continuously meet your growing community's needs. Step into forward-thinking solutions from the experts in infrastructure. Contact us at Solutions@NextEraEnergy.com for your customized solutions today. NextEraInfrastructureSolutions.com

Our **National** Impact



▶ MEETING CUSTOMER NEEDS WITH SUPERIOR PRODUCTS AND SERVICES

Spectrum Internet: Spectrum's hybrid fiber network delivers gigabit speeds across our entire footprint and offers fast, reliable service with no modem fees, no contracts, and no data caps.

Spectrum News Networks: Charter provides 24/7 news, sports, and weather coverage, along with In Focus public affairs programming on over 30 news channels in 12 states and nationally on the Spectrum News App.

Spectrum Mobile: Spectrum Mobile delivers fast, reliable mobile service to our customers from coast to coast. And now, Spectrum Mobile customers with compatible phones can connect seamlessly to nationwide 5G with no extra fees.

Spectrum Voice: Spectrum Voice offers unlimited local and long distance calling to the U.S., Canada, Mexico, Puerto Rico, Guam, U.S. Virgin Islands, Northern Mariana Islands, and American Samoa.

Spectrum TV: Spectrum offers over 200 channels on our all-digital network, including diverse, multicultural programming, such as that featured on Spectrum's *Mi Plan Latino*, and inclusive features like Spectrum Guide Narration for customers with visual disabilities.

▶ INVESTING IN OUR WORKFORCE AND THE COMMUNITIES WE SERVE

Charter's insourced, U.S.-based workforce includes more than **93,000 highly-skilled employees**, nearly half of whom identify as a person of color and nearly 10% have a military affiliation.

We offer:

- A **\$20 per hour minimum wage** with generous benefits, including medical, life and disability, education and training, and a generous retirement plan.
- A highly-regarded, **Department of Labor-certified Broadband Field Technician Apprenticeship program**.

Through our Spectrum Community Assist program and Spectrum Digital Education grants, Charter will invest more than \$30 million in communities across our 41-state footprint by 2025.

▶ ADVANCING ACCESS

Increasing Access to High-Speed Internet Service in Rural America

In addition to our ongoing network expansion, Charter's multi-year, multi-billion-dollar rural construction initiative will add **over 100,000 miles of fiber-optic network infrastructure** to deliver gigabit-speed internet access to **more than 1 million currently-unserved, mostly rural homes and small businesses across the country**.

▶ IMPROVING ADOPTION

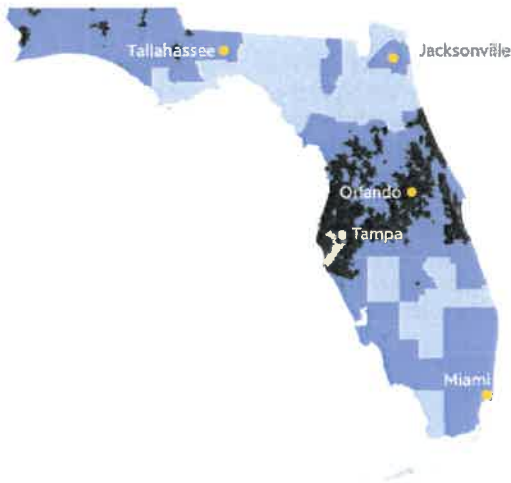
Addressing the Affordability Gap

To make high-speed internet service more accessible for low-income learners and seniors, we offer **Spectrum Internet Assist, a high-speed (30/4 Mbps), low-cost broadband service for qualified customers**. We also actively participate in the FCC's **Affordable Connectivity Program, which offers eligible households savings of \$30/month on internet service**.

Improving Internet Adoption

To increase adoption and access to technology, we offer philanthropic support to community organizations that provide **computers, digital education classes, and technology labs for thousands across the country**.

Our Impact in Florida



- ▶ **2.9 million** customers served
- ▶ **9,102** employees
- ▶ **\$266 million** paid in taxes & fees in 2021*
- ▶ **\$592 million** 2021 capital investment*

SERVING FLORIDA

Charter's insourced, U.S.-based workforce includes **9,102 people in Florida**.

Our largest employment centers are housed in **Riverview, St. Petersburg, and Orlando**.

We serve **159 communities** across the state.

Spectrum News 13 in Orlando, Spectrum Bay News 9 in Tampa, and the Spectrum News App provide 24/7 news, sports, and weather coverage along with In Focus public affairs programming.

EXPANDING BROADBAND ACCESS

In 2021 alone, Charter extended its network to reach more than **1.1 million additional homes and small businesses** across the country, about 30% in rural areas.

In 2021, Charter extended its network to reach an additional **123,000 homes and small businesses in Florida**.

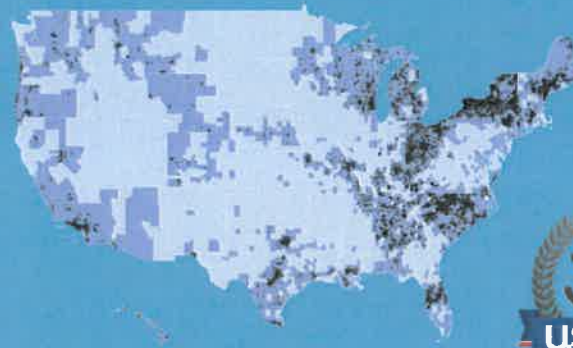
▶ EMPOWERING OPPORTUNITY FROM COAST TO COAST

Charter Communications is a leading broadband connectivity company and cable operator providing superior high-speed internet, voice, video, and mobile services under the brand name Spectrum to more than **32 million customers across 41 states**.

We're driving innovation and growing economies from coast to coast and in communities big and small. From 2017-2021 alone, **Charter invested over \$40 billion in infrastructure and technology** – contributing significantly to the U.S. economy.

Our investments are paying off—Spectrum Internet ranks **#1 in rural internet service** in the U.S. News & World Report 2021-22 "Best Rural Internet Service Providers" rankings.

Every day, we work to deliver on our core business objective: **providing superior products with great customer service**.



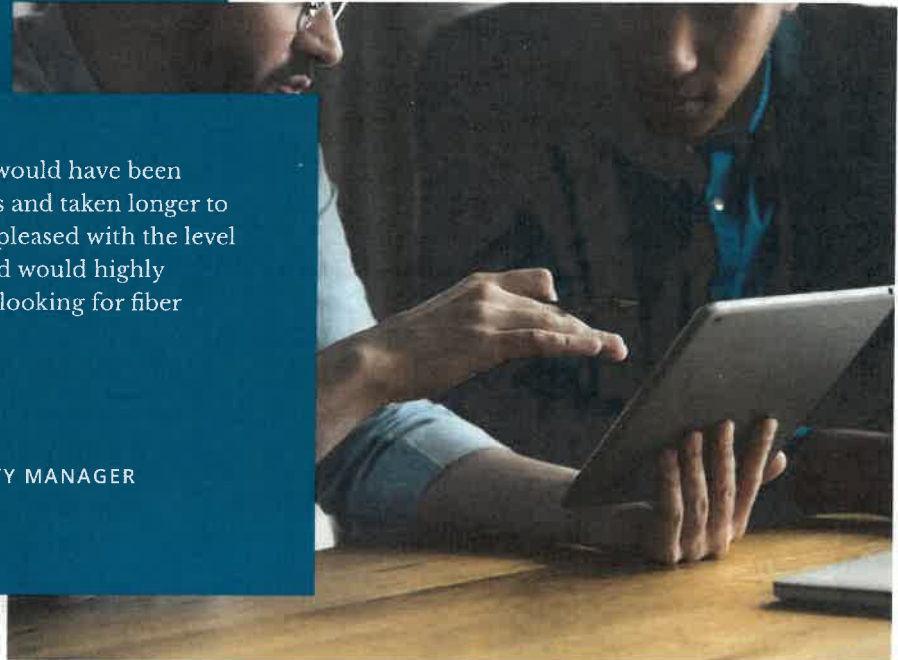
Best Internet Service Provider for Rural Areas
Spectrum Internet



“Without Magellan, our network would have been double the estimated project costs and taken longer to complete. We could not be more pleased with the level of service and professionalism and would highly recommend Magellan to any city looking for fiber solutions for their community.”

City of Mont Belvieu

NATHAN WATKINS, ASSISTANT CITY MANAGER



BENEFITS + SOLUTIONS

Community-Focused Fiber & Broadband Services



Broadband Planning

Feasibility studies, fiber master plans and business plans that give you real-world guidance and results you can count on when deploying fiber and broadband.



Grants & Funding

Funding strategy, grant writing and compliance for all major federal and state fiber and broadband grant programs.



Design Engineering

Cutting edge fiber and broadband engineering to connect more sites, more devices and more customers at the speed of light.



Turnkey Implementation

A single, trusted partner to manage your entire network implementation, with over 50 fiber and broadband deployed networks across the US.



Launch & Startup Support

From network integration, to billing, to customer service to tech support, we provide you with the most experienced resources to manage your fiber networks.



Retail ISP Support

LightSpeed, powered by Magellan Advisors serves your community with fast, reliable and affordable internet services, built on a culture of delivering superior service.

CONNECTING THE WORLD

One Community at a Time



Utilities & Cooperatives

Modernize your grid, improve reliability and deliver world-class broadband to your customers. We help you leverage your distribution resources and expertise to provide exceptional services to every customer.



Municipalities

Enable smart city applications, enhance economic development and improve the quality of life of your residents. Over 400 municipalities have expanded their fiber and broadband networks through projects led by Magellan Advisors.



Turnkey Services

Explore the wide range of planning, engineering, implementation and operational services that Magellan Advisors offers. We serve any organization that is looking to improve their community with fiber and broadband.

We design and build networks that empower communities and utilities.

Magellan Advisors partners with municipalities, utilities, coops and regional organizations to build transformational fiber, wireless and broadband networks. We provide turnkey fiber and broadband planning, engineering, deployment and operations, connecting communities at the speed of light. We serve over 400 customers across 35 states, connecting 50 million people to the digital economy.

Turnkey broadband deployment services for electric utilities, co-ops and munis.

400

MUNIS, UTILITIES & CO-OPS SERVED

50

FIBER & WIRELESS NETWORKS CONSTRUCTED

1M

HOMES SERVED WITH FIBER

\$1B

IN NEW INVESTMENTS PROCURED

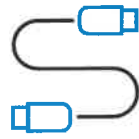
DOING OUR PART TO CLOSE THE DIGITAL DIVIDE:

AT&T is helping to close the digital divide by leading the nation's largest fiber build to bring faster, higher-quality connectivity to even more Americans.



\$130 billion

invested in American infrastructure over the past five years to connect Americans to a brighter future.



30 million customer locations

will be served by AT&T Fiber by 2025.



350 new locations

we are expanding AT&T Fiber to every hour across the country.



AT&T Fiber is the **fastest internet** among major providers, offering customers speeds of up to **5-Gigs**.



-



= **\$0**

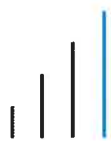
for AT&T Internet

Eligible households can get **free internet** by using **ACP benefits** to cover the cost of **Access from AT&T**.¹



1.9+ million

homes & small businesses across Florida with access to AT&T Fiber.



2,350+

new wireless sites constructed in the last 3-years in Florida.



\$3.1+
billion

invested by AT&T in Florida from 2019-2021.

Plans up to 100Mbps only. Free internet subject to continued participation in the ACP and application of the ACP benefit to Access from AT&T plans.

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OUR FIBERCITIES® ARE PRIVATELY FUNDED, CITYWIDE, OPEN ACCESS, FIBER OPTIC NETWORKS THAT ARE



CLOSING THE DIGITAL DIVIDE



DRIVING ECONOMIC DEVELOPMENT



CREATING BROADBAND COMPETITION



ENABLING SMART CITY APPLICATIONS

We
FUND



We
BUILD



We
OPERATE

SIFINETWORKS.COM

SIFI NETWORKS' FIBERCITY®

-  CITYWIDE FIBER NETWORK
-  NO COST TO THE CITY
-  100% PRIVATE INVESTMENT
-  GIGABIT BROADBAND CHOICE FOR EVERY RESIDENT AND BUSINESS
-  COMPETITIVE ISP PRICING
-  UNIQUE FIBERCITY® AID PROGRAM FOR DISADVANTAGED FAMILIES
-  LOCAL EMPLOYMENT OPPORTUNITIES
-  CLOSING THE DIGITAL DIVIDE
-  PRIVATE INVESTMENT INTO LOCAL ECONOMY
-  SMART CITY FIBER CONNECTIVITY TO ANY CITY FACILITY
-  DRIVES ECONOMIC DEVELOPMENT
-  DIG ONCE CONSTRUCTION POLICY

TALK TO US ABOUT BECOMING A FIBERCITY®
CONTACT SCOTT BRADSHAW - SCOTT@SIFINETWORKS.COM

SIFINETWORKS.COM

Electric Cooperatives: The answer to closing rural Florida's digital divide

Eighty years ago, electric cooperatives made a commitment that forever changed rural America. Member- and community-owned co-ops delivered the life-changing power of electricity to where others wouldn't – the sparsely populated, hard-to-reach and expensive-to-serve corners of rural America. As a result, daily life was transformed as communities and economies flourished.

Today, it is clear—the rural electrification movement of the past is a template for high-speed broadband to close the digital divide across rural America in communities like yours.

Florida's electric cooperatives hold the keys to success:

- **80-year history** of serving rural America with life-changing services
- **Investment** in their rural communities and owned by the members they serve.
- **Infrastructure** that spans unserved and underserved communities, setting the stage to deliver reliable, affordable fiber broadband

Conexon is advancing the electric co-op broadband movement to transform lives and communities:

- **10 years** of successfully delivering broadband to rural America
- **3 million** rural Americans reached
- **500,000** rural Americans served

Florida's co-op impact is growing:

- **6** fiber-to-the-home projects currently underway
- **20** counties impacted
- **100,000** rural Floridians poised for access to world-class broadband within the next 4 years



**We can help you transform your community
by partnering with your local cooperative.**

conexon.us

It is clear that access to high-speed internet has the power to change lives and communities.

Electric cooperatives, with their commitment to make life better for those they serve, and their ability to deliver world-class fiber broadband affordably, hold the key to broadband equality for those in rural communities.

Randy Klindt, Conexon Founding Partner

Electric cooperatives were built on a covenant, an echo of the original American covenant of "We, the People." Covenants bind people together and lift them all up. To truly follow the rural electrification model to close America's digital divide will require a new covenant.

Jonathan Chambers, Conexon Partner