

Counties
LEADERS IN INNOVATION



2022 ANNUAL CONFERENCE & EDUCATIONAL EXPOSITION

JUNE 28 - JULY 1, 2022 • HYATT REGENCY ORLANDO • ORANGE COUNTY

Presented by  **aetna**[™]



#FACinAction

Our valued partnership helps provide retirement solutions *for America's workers*



The National Association of Counties (NACo) and Nationwide® are unified in our mission to help county leaders find better retirement solutions for their employees. Throughout our 38-year partnership, we've served more than 1.5 million county employees and retirees in the United States.



TOGETHER, WE REACH

over
379,000
PARTICIPANTS

more than
\$19 billion
IN ACCUMULATED ASSETS

over
3,000
PARTICIPATING COUNTIES
AND COUNTY JURISDICTIONS



For more information, contact:

Patty Avello, South Florida
(786) 216-9502
patty.avello@nationwide.com

David Bazzel, Central Florida
(813) 785-1844
bazzeld@nationwide.com

Chris Whitlock, North Florida
(850) 512-0085
chris.whitlock@nationwide.com



Nationwide, through its affiliated retirement plan service and product providers, has an endorsement relationship with the National Association of Counties (NACo). In addition, Nationwide may receive payments from mutual funds or their affiliates in connection to the variety of investment options offered to public sector retirement plans through variable annuity contracts, trust or custodial accounts. For more detail about Nationwide's endorsement relationships and/or payments Nationwide receives, please visit NRSforu.com.

Nationwide Retirement Solutions (Nationwide) partners with the National Association of Counties (NACo) to provide counties and their employees with a competitive deferred compensation program. As part of this partnership, Nationwide pays a fee to NACo in exchange for NACo's exclusive endorsement, marketing support and program oversight of Nationwide products made available under the program. For more information, including fees paid, Nationwide encourages you to visit NRSforu.com.

Nationwide, the Nationwide N & Eagle and Nationwide is on your side are service marks of Nationwide Mutual Insurance Company. © 2019 Nationwide
NRM-15230M5-NX.1 (01/19)



FLORIDA
ASSOCIATION OF
COUNTIES
All About Florida

2023 FAC Calendar Photo Contest

Keep Calm & Love Water

Enter your county to be featured in the
2023 FAC Calendar!

Nassau



Clay



Wakulla



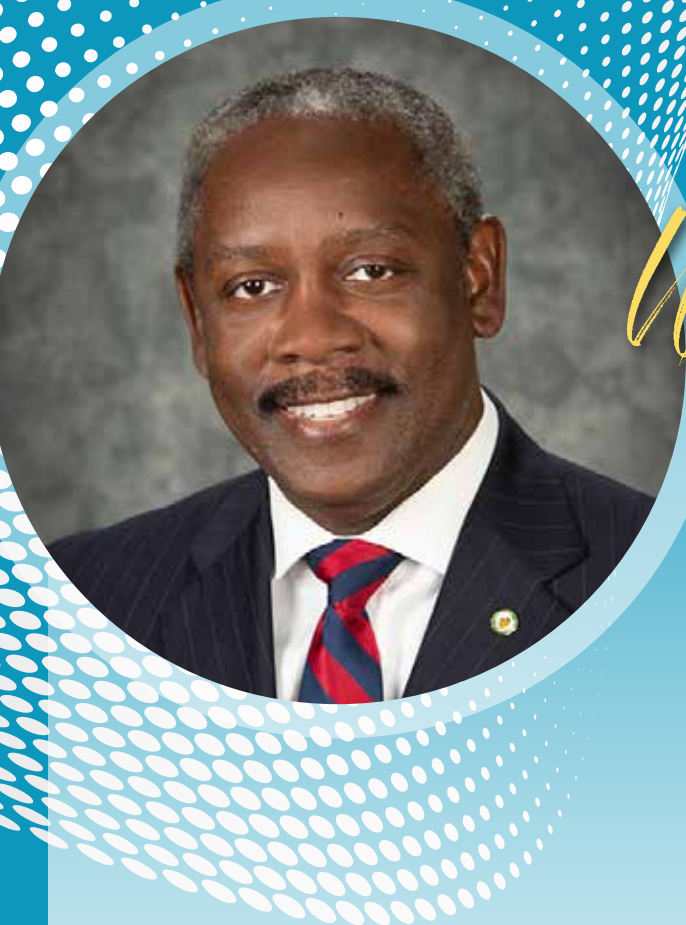
Manatee



Submission Details:

- Photos must be at least 3000 pixels / 300 DPI and in JPEG format.
- Photos with logos, names, times, date stamps or watermarks will not be printed.
- Photographers will get photo credit.
- If you are submitting on behalf of someone else, be sure to write their name in the photo credit field form.





Welcome

LETTER FROM THE MAYOR

Greetings:

It is my sincere pleasure to welcome you to Orange County for the 2022 Florida Association of Counties Annual Conference.

The Orange County Board of County Commissioners and I are honored that you continue to choose our community to host this important annual event. Throughout my four decades of public service in Orange County, I have witnessed firsthand the instrumental role local governments have in supporting their community and how their home rule authority has empowered them to make the necessary advancements. Local leadership and relationship building are vitally important as our communities continue to rebound and move forward.

Since becoming Mayor, one of my primary focuses has been forming such partnerships, particularly those with a regional emphasis. Events like these provide the opportunity to work together not only regionally but also at a statewide level. I have no doubt that the work done throughout this week and during future conferences will impact every community and every resident in Florida. I look forward to what we can achieve together.

Orange County is proud to be a top destination for visitors worldwide and home to one of the largest convention centers in the nation, finest hospitality, exciting theme parks, sporting venues, and cultural attractions. During your stay, I hope you take the time to explore all that we have to offer. On behalf of the over 1.4 million residents who call Orange County home, thank you for selecting our community for this year's annual conference.

Once again, welcome, and I hope you have a productive and impactful conference!

Sincerely,

Jerry L. Demings, Mayor

TABLE OF CONTENTS

General Conference Information.....	1
Corporate Partners.....	2
Conference Sponsors.....	3
Schedule of Events	
Tuesday, June 28.....	4
Wednesday, June 29.....	4
Thursday, June 30.....	4
Friday, July 1.....	5
Affiliate Schedule.....	6
Hotel Floor Plan.....	9
2021-22 Executive Committee.....	10
2021-22 Board of Directors.....	11
Conference Programming.....	13
Exhibit Hall Map.....	42
Exhibitors Listing.....	43

GENERAL INFORMATION



ATTENDEE REGISTRATION (FOYER)

Tuesday, June 28 2:00 P – 6:00 P
Wednesday, June 29 8:00 A – 5:00 P
Thursday, June 30 7:30 A – 5:00 P

EXHIBIT HALL

Florida's counties must constantly find ways to increase efficiencies while saving tax dollars. This year's exhibit hall is set up to help you and your county do just that. More than 100 exhibitors are here to show off the latest technologies and systems to improve the services your county provides while saving money. Make sure to explore, ask questions and build relationships that ensure you take great solutions home.

The Exhibit Hall will be open the following days and times:

Tuesday, June 28 7:00 P – 9:00 P
Wednesday, June 29 8:00 A – 7:00 P

BADGES

All conference attendees must wear name badges for admission to all sessions, educational exhibits, meal events and social events.

Badges sponsored by



ATTIRE

Business casual is appropriate for the entirety of the conference.

WI-FI INFORMATION

Network:
Hyatt_Meeting

Password:
Dewberry4u!

Wifi sponsored by





PLATINUM PARTNERS



GOLD PARTNERS



CONFERENCE SPONSORS

PRESENTING SPONSOR



LEAD SPONSORS



TRIPLE DIAMOND



DOUBLE DIAMOND



DIAMOND



SUPPORTER



SCHEDULE OF EVENTS



Tuesday, June 28





Time	Event	Room	Sponsor
2:00 P – 5:30 P	FACT Trustees Meeting	Challenger 38-39	
5:30 P – 6:30 P	Executive Committee Meeting	Discovery 43	
7:00 P – 9:00 P	Welcome Event	Exhibit Hall (Plaza Ballroom)	
9:00 P – 11:00 P	Hospitality Suite	Rock's Bar	library systems services

Wednesday, June 29

Time	Event	Room	Sponsor
8:00 AM	Registration Desk Open	Plaza Foyer	
8:00 A – 9:30 A	Continental Breakfast	Exhibit Hall (Plaza Ballroom)	Alameda COOPERATIVE
8:00 A – 5:00 P	Exhibit Hall Open	Exhibit Hall (Plaza Ballroom)	
8:30 A – 9:45 A	FAC Board of Directors Meeting	Orlando N	
10:30 A – 12:00 P	OPENING SESSION: Jim Cantore	Florida Ballroom	♥aetna
12:00 P – 1:30 P	Box Lunch in Exhibit Hall	Exhibit Hall (Plaza Ballroom)	
12:30 P – 1:30 P	ICG Board of Directors Meeting	Challenger 38-39	
1:45 P – 3:15 P	Counties and Disasters: How to Accelerate County Recovery and Funding	Orlando L	IEM
1:45 P – 3:15 P	ACCESS 67 Presents: Broadband Blitz – Generational Investments to Close the Digital Divide	Orlando M	Magellan ADVISORS
1:45 P – 3:15 P	War Room: Mastering the Mechanics of a Modern Campaign, in Theory and in Practice	Orlando N	
2:00 P – 4:00 P	Ask IT! by Inspired Technologies	Boardroom	
2:00 P – 4:00 P	Studio 67 Mobile Studio	Gulf	
3:15 P – 3:45 P	Ice Cream Social in Exhibit Hall	Exhibit Hall	
3:45 P – 5:15 P	Is Your County Getting the Most out of the American Rescue Plan Act (ARPA)?	Orlando L	CoastalCloud
3:45 P – 5:15 P	Under Threat: Protecting State & County Assets from Cyber Attacks (Policy & Investment)	Orlando N	inspired
3:45 P – 5:15 P	Procurement During Disasters: You can buy this but you have to do that!	Orlando M	EY Building a better working world
5:30 P – 7:00 P	Stuff the Bus Charity Event & Welcome Reception	Exhibit Hall (Plaza Ballroom)	United Healthcare
9:00 P – 11:00 P	Hospitality Suite	Regency Lounge	Ygrene

SCHEDULE OF EVENTS

Thursday, June 30

Time	Event	Room	Sponsor
7:30 A – 5:00 P	Registration Desk Open	Plaza Foyer	
7:45 A – 9:00 A	Continental Breakfast	Plaza Foyer	
8:00 A – 9:30 A	Building a Resilient Florida: Linking County Priorities with Project Planning and Implementation	Orlando L	
8:00 A – 9:30 A	Is Your County PACE Eligible? Enhancing Equity, Sustainability & Resiliency	Orlando N	
8:00 A – 9:30 A	CIVIC Builds Community Capacity to Address Complex Issues	Orlando M	
10:00 A – 11:30 A	Preemption Committee	Orlando L	
10:00 A – 11:30 A	Mental Well Being: Providing Employees the Support to Be Their (and Your) Best	Orlando M	
10:00 A – 11:30 A	Transforming Counties and Communities: How to Enable Technological Transformation	Orlando N	
11:45 A – 1:15 P	AWARDS LUNCHEON: Speaker-Designate Paul Renner	Florida Ballroom	
1:45 PM – 3:45 PM	ACC Alumni: Following in the Footsteps of George Washington, An Integrated Approach to Strategy, Leadership, Management, and Collaboration	Orlando L	
1:45 PM – 3:45 PM	The Truth About Zero Trust: How to Mitigate Cyber Risks (Preparation & Recovery)	Orlando M	
2:00 P – 4:00 P	Ask IT! by Inspired Technologies	Boardroom	
3:45 P – 5:15 P	County Planning and Land Use Decisions: Impacts to Public and Private Interests	Orlando L	
3:45 P – 5:15 P	Opioid Settlement: Five Guiding Principles of Spending	Orlando M	
3:45 P – 5:15 P	Health Care in Retirement (Medicare)	Orlando N	
6:00 P – 8:00 P	Celebration Dinner	Florida Ballroom	
8:30 P – 10:30 P	After Party - Come Karaoke With Us!	Universal's Rising Star	

Friday, July 1





Time	Event	Room	Sponsor
8:30 A – 10:30 A	CLOSING SESSION BREAKFAST & ANNUAL BUSINESS MEETING: Admiral Peter Cressy	Florida Ballroom	

AFFILIATE SCHEDULE





Tuesday, June 28

Time	Event	Room	Sponsor
2:00 P – 5:30 P	FACT Board of Trustees	<i>Challenger 38-39</i>	

Wednesday, June 29

Time	Event	Room	Sponsor
9:00 A – 5:00 P	FACERS	<i>Manatee Springs 1-2</i>	
9:30 A – 12:00 P	FACA Board of Directors Meeting and County Attorney Roundtable	<i>Celebration 7-8</i>	
12:00 P – 1:00 P	FAIR Meeting	<i>Columbia 37</i>	
12:30 P – 5:00 P	FACA CLE Seminar	<i>Regency T</i>	 Nabors Giblin & Nickerson  LLW
4:00 P – 5:00 P	FACM Board of Directors Meeting	<i>Celebration 7-8</i>	
5:00 PM – 6:00 PM	FACA Reception	<i>Orchid</i>	 Nabors Giblin & Nickerson  LLW

Thursday, June 30

Time	Event	Room	Sponsor
8:30 A – 10:30 A	FACM Education Session #1: Basis for Navigating Conversations	<i>Barrel Spring 1-2</i>	
11:00 A – 12:00 P	FACM Education Session #2: An In-Depth Look at Charter vs Non-Charter Counties	<i>Barrel Spring 1-2</i>	
9:00 A – 5:00 P	FACA CLE Seminar	<i>Regency T</i>	 Nabors Giblin & Nickerson  LLW
9:00 A – 5:00 P	FACERS	<i>Manatee Springs 1-2</i>	
10:00 A – 3:00 P	FACSHA	<i>Challenger 38-39</i>	
12:30 P – 1:30 P	FACA Awards Luncheon	<i>Regency O</i>	Bryant Miller Olive
1:00 P – 5:00 P	FACM Workshop	<i>Barrel Spring 1-2</i>	
5:00 P – 6:00 P	FACM Networking Social	<i>Orchid</i>	 Florida Essential  zencity
6:00 P – 9:00 P	FACERS Social	<i>Off-site</i>	

Friday, July 1

Time	Event	Room	Sponsor
9:00 A – 12:00 P	FACERS	<i>Manatee Springs 1-2</i>	
8:00 A – 10:00 A	FACSHA Meeting	<i>Challenger 38-39</i>	

AFFILIATE KEY:

FACA – Florida Association of County Attorneys

FACSHA – Florida Association of County Human Services Administrators

FACERS – Florida Association of County Engineers and Road Superintendents

FACM – Florida Association of County Managers

FAIR – Florida Association of Intergovernmental Relations



• Since 1989 •



Risk Control



Property



General Liability



Automobile

Risk Management, for Counties by Counties

The Florida Association of Counties Trust is governed by a Board of Trustees comprised of representatives from the participating members, promoting local self-government and best serving the needs of Florida's Counties. All insurance programs are operated for the public interest, with all savings going back to our member counties.

fact-insurance.com

GOLD PARTNER



WE HAVE **YOU** COVERED



- ✓ Property
- ✓ Liability
- ✓ Workers' Compensation
- ✓ Automobile
- ✓ Risk & Safety Management



Two proven programs united in
protecting Florida's local governments

FLORIDA ASSOCIATION OF COUNTIES TRUST
FLORIDA MUNICIPAL INSURANCE TRUST

More than **50 years** of combined experience at your service

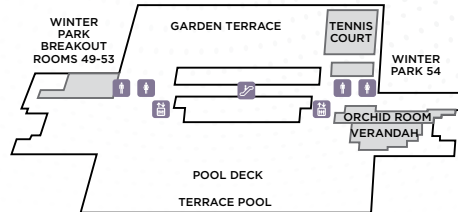
www.fact-insurance.com

HOTEL FLOOR PLAN

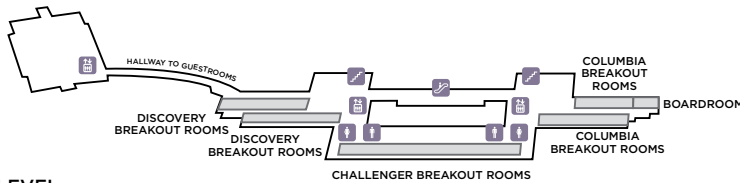


Counties
LEADERS IN
INNOVATION
2022

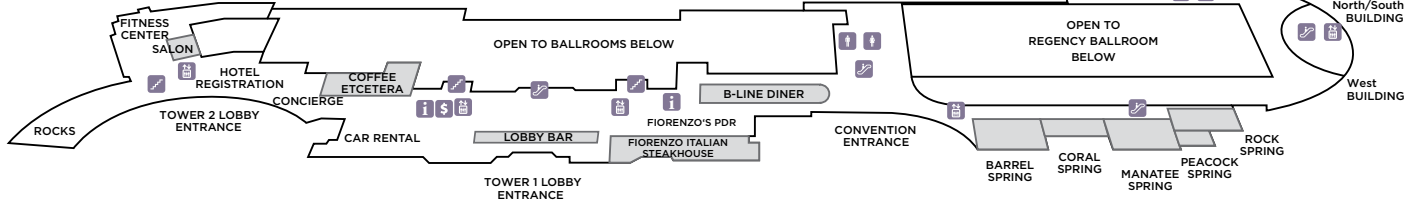
RECREATION LEVEL



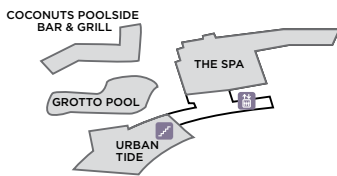
MEZZANINE LEVEL



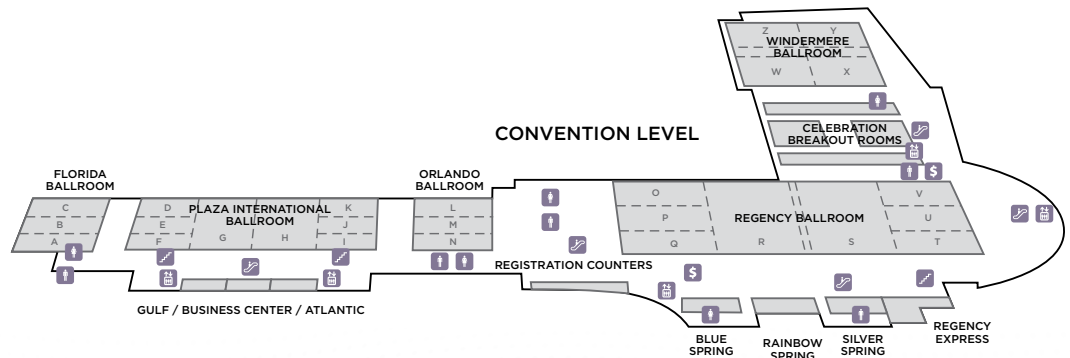
LOBBY LEVEL



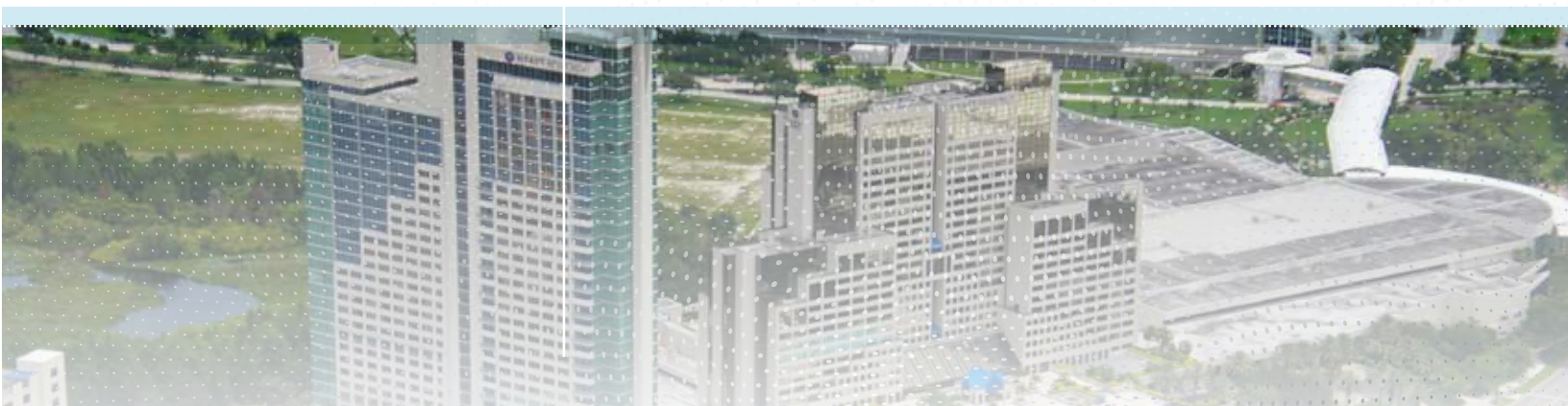
POOL LEVEL



CONVENTION LEVEL



KEY	
	Restrooms
	Escalator
	Stairway
	Elevator
	Information
	ATM



2021-2022 EXECUTIVE COMMITTEE



Commissioner
Ralph Thomas
PRESIDENT
Wakulla County



Commissioner
Lee Constantine
PRESIDENT-ELECT
Seminole County



Commissioner
Bill Truex
FIRST VICE PRESIDENT
Charlotte County



Commissioner
Terry Burroughs
SECOND VICE PRESIDENT
Okeechobee County



Commissioner
Melissa McKinlay
IMMEDIATE PAST PRESIDENT
Palm Beach County

2021-2022 BOARD OF DIRECTORS

AT-LARGE MEMBERS

Commissioner Barbara Girtman, *Volusia County*
Commissioner Mel Ponder, *Okaloosa County*
Commissioner Michelle Stone, *Marion County*
Commissioner Russell Melendy, *Hardee County*
Commissioner Anthony Viegbesie, *Gadsden County*
Commissioner Chris Dougherty, *Bradford County*

AFFILIATE REPRESENTATIVES

FACT

Commissioner Garry Breeden, *Sumter County*

ICG

Commissioner Kristin Dozier, *Leon County*

FLGIT

Clerk of Court Billy Washington, *Madison County*

FLGFC

Nicole Jovanovski, *Sarasota County*

PAST PRESIDENTS

2019-20

Commissioner Nick Maddox, *Leon County*

2018-19

Commissioner Karson Turner, *Hendry County*

2017-18

Commissioner Kathy Bryant, *Marion County*

2011-12

Commissioner Doug Smith, *Martin County*

2021-2022 BOARD OF DIRECTORS



Counties
LEADERS IN
INNOVATION
2022

DIST	CURRENT REPRESENTATIVE
1	Commissioner Robert Bender <i>Escambia County</i>
2	Commissioner John T. Hawkins, III <i>Washington County</i>
3	Commissioner Ricky Jones <i>Franklin County</i>
4	Commissioner Thomas Ford <i>Nassau County</i>
5	Commissioner John Meeks <i>Levy County</i>
6	Commissioner Joyce Morgan <i>Duval County</i>
7	Councilwoman Donald O'Brien <i>Flagler County</i>
8	Commissioner Larry Harvey <i>Putnam County</i>
9	Commissioner Amy Lockhart <i>Seminole County</i>
10	Commissioner Scott Carnahan <i>Citrus County</i>
11	Commissioner Mayra Uribe <i>Orange County</i>
12	Commissioner Kirby Smith <i>Lake County</i>
13	Commissioner Christine Moore <i>Orange County</i>
14	VACANT

DIST	CURRENT REPRESENTATIVE
15	Commissioner Peggy Choudhry <i>Osceola County</i>
16	Commissioner Jack Mariano <i>Pasco County</i>
17	Commissioner Susan Adams <i>Indian River County</i>
18	Commissioner Ken Hagan <i>Hillsborough County</i>
19	Commissioner Janet Long <i>Pinellas County</i>
20	Commissioner Kathryn Starkey <i>Pasco County</i>
21	Commissioner George Kruse <i>Manatee County</i>
22	Commissioner George Lindsey <i>Polk County</i>
23	Commissioner Ken Doherty <i>Charlotte County</i>
24	Commissioner Charlie Justice <i>Pinellas County</i>
25	Commissioner Cathy Townsend <i>St. Lucie County</i>
26	Commissioner Kelly Owens <i>Okeechobee County</i>
27	Commissioner Brian Hamman <i>Lee County</i>
28	Commissioner Emma Byrd <i>Hendry County</i>

DIST	CURRENT REPRESENTATIVE
29	Commissioner Maria Marino <i>Palm Beach County</i>
30	Commissioner Gregg Weiss <i>Palm Beach County</i>
31	Commissioner Mack Bernard <i>Palm Beach County</i>
32	Commissioner Beam Furr <i>Broward County</i>
33	Commissioner Mike Udine <i>Broward County</i>
34	Commissioner Nan Rich <i>Broward County</i>
35	Commissioner Steve Geller <i>Broward County</i>
36	Commissioner Sally Heyman <i>Miami-Dade County</i>
37	Commissioner Oliver Gilbert <i>Miami-Dade County</i>
38	Commissioner Kionne McGhee <i>Miami-Dade County</i>
39	Commissioner Michelle Coldiron <i>Monroe County</i>
40	Commissioner Eileen Higgins <i>Miami-Dade County</i>



DO YOU HAVE REVENUE HIDING IN PLAIN SIGHT?



cashvest®

by three+one®

cashvest® liquidity management service will help your municipality or higher ed institution realize new revenue that will increase stability and maximize liquidity – all while increasing yield on deposits.

Learn more today about how we can find your organization's hiding revenue at www.threeplusone.us



cashvest® by three+one®
is a proud NACo
partner

(585) 484-0311 + www.threeplusone.us + jrr@threeplusone.us

CONFERENCE PROGRAMMING



Counties
LEADERS IN
INNOVATION
2022

Welcome Event

TUESDAY, JUNE 28

Here's the Deal - It's Casino Night

7:00 P – 9:00 P • Exhibit Hall (Plaza Ballroom)

Come wager your luck on a night of fun! Play your aces high and no counting cards or you'll be challenged to the 52-card pickup. Join us in the Exhibit Hall for an evening of food, drinks, music and casino fun!



TUESDAY JUNE 28 • CONFERENCE PROGRAMMING

Opening Session

WEDNESDAY, JUNE 29

KEYNOTE ADDRESS: **Jim Cantore**

10:30 A – 12:00 P • *Florida Ballroom*

Jim Cantore is one of the most recognized faces in weather. Known for his live reports from severe weather events, Cantore embodies the passion and knowledge of The Weather Channel (Weather) that makes him the weather authority viewers turn to when the forecast turns dire. He has covered every major weather event of the past 30 years, including Hurricanes Katrina and Irene and Superstorm Sandy, solidifying his role and the role of The Weather Channel as the leading source for severe weather coverage. Cantore is well known for his animated, tenacious style, both in the field and in the studio.

As Weather's storm tracker, Cantore reports tirelessly before, during and after weather events, providing live reports and insights for the network. When not in the field, he covers the latest forecast and weather news on AMHQ, weekdays from 6 - 9 a.m. ET. A native of White River Junction, VT, Cantore graduated with a bachelor's degree in meteorology from Lyndon State College (Lyndonville, VT), where he returns each year to work with students in the meteorology program. Weather hired Cantore out of college and he first appeared on air in July 1986. He was inducted into the Punxsutawney Weather Discovery Center Hall of Fame in February 2013, and in 2013 he was inducted into the Silver Circle of the National Television Academy of Arts & Sciences Southeast Chapter. In 2014, he was elected a Fellow of the American Meteorological Society.

Sponsored by



WEDNESDAY, JUNE 29

Counties and Disasters: How to Accelerate County Recovery and Funding

1:45 P – 3:15 P • Orlando L

Natural disasters can disrupt a community years after the event takes place. Due to the complex nature of recovery, a community should consider a range of activities before any potential incident. By understanding the local-state-federal partnership, what resources are available, and how to organize your county before an event takes place can accelerate the recovery process. This workshop is a primer on the basic recovery resources available from the state and federal government following a minor or major disaster.

This workshop will cover the Small Business Administration (SBA) declaration process, the Individual Assistance (IA) Program for housing, and the Public Assistance (PA) Program for infrastructure repairs. Additionally, to help counties receive recovery funding more quickly, presenters will discuss a new initiative of the Florida Division of Emergency Management (DEM) that provides incentives for counties who participate in training, planning, exercising, policies, and other abatement activities that support a more efficient and accountable recovery process.

SPEAKER:

**Kevin Guthrie**

Director
Florida Division of Emergency
Management

Sponsored by



WEDNESDAY, JUNE 29

War Room: Mastering the Mechanics of a Modern Campaign, in Theory and in Practice

1:45 P – 3:15 P • Orlando N

The tools, technologies, and techniques of modern campaigning change quickly—and if you are standing still, you are losing ground. Through a combination of presentation, discussion and interactive case study, this workshop will explore the key dimensions of modern campaigning, including: Research, Earned Media, Paid Media, Field Operations, Coalitions and more. Participants will learn new tactics, discuss time-tested

SPEAKERS:

**Ryan Houck**

*Media Consultant &
Communications Strategist*
Consensus Communications

**Trent Philips**

*Communications Strategist &
Political Consultant*
Consensus Communications

strategies, and collaborate on a fascinating case study that seamlessly blends both. Ultimately, the program will impart a clear sense of which tactics work, when they work best, and how to evaluate them.



Ask IT! by Inspired Technologies

x



Wednesday June 29 – Thursday June 30

2:00 p.m. – 4:00 p.m.

Boardroom, Mezzanine Level

IT experts and FAC Business Solution, Inspired Technologies, is on-site and open for business this week to help assess your county's technology needs. No appointment needed, just stop by the Boardroom on the Mezzanine level and ask for Zack!



LISTEN NOW

Listen wherever
you get your podcasts



A spirited team podcast on the latest happenings from Tallahassee

Seasons 1 & 2 now available!

THE ANALYSTS ARE **ON AIR**



FLORIDA ASSOCIATION OF COUNTIES

Wednesday, June 29, 2022

2:00 p.m. – 6:00 p.m.

&

Thursday, June 30, 2022

1:00 p.m. – 2:45 p.m.

Stop by FAC's mobile studio while you are here this week and share your county's innovations, initiatives and success stories!

Gulf Meeting Room
In the Foyer across from the
FAC Registration Desk



The Analysts have taken their show on the road and are ready to hear from YOU

35+ YEARS OF EXPERIENCE TO HELP YOU DURING CRISIS

IEM is here to support you and your community during this challenging time. **How can we help?**

Coronavirus Support

- EOC Supplemental Staff
- Virtual EOC Support
- COVID-19 Modeling
- Logistics Management
- Financial and Reimbursement Management
- Recovery Planning and Support

Hurricane Preparedness and Recovery

- Planning Support
- Mitigation Planning
- Recovery Planning

For a complete list of services visit www.iem.com.



Contact: Bryan Koon, 850-519-7966, covid19response@iem.com

Follow us on social media   





WEDNESDAY, JUNE 29

ACCESS 67 Presents: Broadband Blitz, Generational Investments to Close the Digital Divide

1:45 P – 3:15 P • Orlando M

FAC's ACCESS 67 programming returns to Annual Conference for another installment to kickstart your local internet deployment effort. With billions of dollars from the federal government and state grant plans underway, hear how local governments must strategically develop grant priorities to connect each Floridian to affordable and reliable high-speed internet. Coordination between all levels of government and community and industry stakeholders is essential to close the Digital Divide and this session will focus on ways Florida counties can begin conversations with the state and other partners to connect their communities.

SPEAKERS:



Andy Berke

Special Representative for Broadband NTIA



Zack Dunlap

Vice President Of Business Development Inspired Technologies



MaryBeth Soderstrom

Transportation Director Central Florida Regional Planning Council



Jeff Scala

Associate Director of Public Policy FAC

Sponsored by 



ICE CREAM SOCIAL

Wednesday,
June 29
3:15 PM to 3:45 PM
Exhibit Hall

Join us Wednesday, June 29 from 3:15 PM to 3:45 PM in the Exhibit Hall (Plaza Ballroom) for a delicious treat provided by our generous sponsors.

WEDNESDAY, JUNE 29

Under Threat: Protecting State & County Assets from Cyber Attacks (Policy & Investment)

3:45 P – 5:15 P • Orlando N

Attendees will hear from leading Florida experts on Cybersecurity challenges facing the state and local governments. Florida is investing millions to adopt standards and train employees to protect against cyber intrusions. Florida's counties have a generational opportunity to enhance their cyber-readiness to thwart potential digital threats through strategic partnerships.

FEATURED SPEAKER:



James Grant

Chief Information Officer
Florida Digital Service,
State of Florida

WEDNESDAY, JUNE 29

Is Your County Getting the Most Out of the American Rescue Plan (ARPA)?

3:45 P – 5:15 P • Orlando L

Now that the fury of the pandemic is behind us it is time to make sure your county is taking full advantage of the funding available through the American Rescue Plan Act. What can you spend dollars on? What investments are okay and which ones will result in clawbacks. Make sure your county is getting the most without going too far. Did you know that the definition of expenditures has been broadened? Or that the revenue loss test has been relaxed? Hear from federal experts on the Department of Treasury's Final Rule to ensure your county is maximizing the use of federal recovery funds.

SPEAKER:



Matt Chase

CEO/Executive Director
National Association of
Counties

Sponsored by



WEDNESDAY, JUNE 29

Procurement During Disasters: You can buy this but you have to do that!

3:45 P – 5:15 P • Orlando M

With Federal disaster grants comes specific processes for spending the received dollars. Non-compliance with these rules and regulations, counties risk audit findings and having to reimburse the Federal government through clawbacks. This session will discuss the basics of procurement during disasters, and how to support a compliance environment for your FEMA Public Assistance, FEMA Hazard Mitigation Grant Program or funds received from Treasury through ARPA.

SPEAKERS:



John Shaw

Senior Manager
Insurance & Federal Claims
Services



Asif Huda

Senior Manager
Insurance & Federal Claims
Services



Ella V Baldwin,

Manager
Insurance & Federal Claims
Services

Sponsored by





Join your colleagues in the Exhibit Hall as we take a moment to stuff backpacks full of school supplies to make sure some of our kids get the school year started on the right track. Special thank you to United Healthcare for once again hosting this event and providing backpacks. Grab a backpack as you enter, and as you stroll the exhibit hall fill it with the listed items, pencils, markers, paper, etc. When your backpack is full, drop it off in the “school bus!”

Sponsored by



SAVE
THE
DATE



BROADBAND

GOVERNMENT

EARLY 2023



All About Florida



fl-counties.com/advocacy/access-67

Pack 'n' Chat

A Podcast on Leadership

▶ LISTEN NOW



Hosted by Ginger Delegal,
FAC Executive Director

Seasons 1 & 2 now
available

Listen wherever you get your podcasts

WHY USE THE FLORIDA TRUST?

- ▶ SAFETY & DIVERSIFICATION
- ▶ WORLD CLASS INVESTMENT MANAGEMENT
- ▶ SECURE & EASY TO USE ONLINE SYSTEMS

THE TWO FLORIDA TRUST FUND OPTIONS:

- ▶ SHORT TERM BOND FUND
- ▶ DAY TO DAY FUND



THE FLORIDA LOCAL GOVERNMENT INVESTMENT TRUST

The Florida Trust is a local government investment pool (LGIP) developed through the joint efforts of the Florida Court Clerks and Comptrollers (FCCC) and the Florida Association of Counties (FAC). It is **the longest running member-owned and member-governed local government investment pool in the state of Florida.**

Founded in 1991, The Florida Trust is designed to complement existing investment programs by providing investment vehicles for funds that can be invested in short- to intermediate-term securities and have returns generally greater than the national average for money market instruments.

FLORIDA
LOCAL GOVERNMENT INVESTMENT
TRUST

For more information, call or email:

Matt Wade, Client Relationship Representative

Phone: (813)-480-6716

Email: e-mail: mwade@floridatrustononline.com

FloridaTrustOnline.com

THURSDAY, JUNE 30

Building a Resilient Florida: Linking County Priorities with Project Planning and Implementation

8:00 A – 9:30 A • Orlando L

Beginning last year, Florida made a historic leap and investment to address long-term resilience goals. Governor Ron DeSantis signed SB 1954 and HB 7053 into law ensuring a strategic and coordinated approach to enhancing resilience across the state. Specifically, the new Resilient Florida program enhances state and local efforts to protect our inland and coastal communities from the impacts of sea level rise, intensified storms and flooding. Join Florida's Chief Resilience Officer Dr. Wes Brooks and DEP Secretary Shawn Hamilton to learn more about how the Resilient Florida program can help your county achieve your resilience priorities.

SPEAKERS:



Shawn Hamilton

Secretary
Florida Department of
Environmental Protection



Dr. Wes Brooks

Chief Resilience Officer
Florida Chief Resiliency Office

THURSDAY, JUNE 30

Is Your County PACE Eligible? Enhancing Equity, Sustainability & Resiliency

8:00 A – 9:30 A • Orlando N

As our communities strive to achieve equity, sustainability, and resiliency – how can we better ensure that we're moving at the right pace? Join Renew Financial for a workshop on optimizing the resources available in your county to meet your community's long-term goals. Right now, our state is struggling with an affordable housing crisis amid a national housing shortage and we once again are in the middle of another active hurricane season. Now more than ever, homeowners need access to capital to make necessary upgrades to their homes and safeguard their property. Renew Financial will take an in-depth look at how Property Assessed Clean Energy, along with other key resources, can benefit underserved communities, create an economic boost, ensure sustainability, and help us achieve long-term resiliency.

THURSDAY, JUNE 30

CIVIC Builds Community Capacity to Address Complex Issues

8:00 A – 9:30 A • Orlando M

UF and FAMU have teamed up to develop a new Extension program: *Community Voices, Informed Choices (CIVIC)* to help communities address complex issues. Your Extension faculty can work closely with you, county or city personnel, and community partners to provide community members with information, engage them in thoughtful discussion, and explore actions that together, help communities move forward. CIVIC uses deliberative dialogue to help people express and hear different perspectives and find common ground, which can lead them towards taking action. We will share examples of how CIVIC has addressed complex issues in various communities across the state.

SPEAKERS:

**Dreamal Worthen**

*College of Engineering Sciences,
Technology and Agriculture
Florida A & M University*

**Linda Seals**

*Regional Specialized Agent
University of Florida IFAS
Extension*

**Dr. Martha Monroe**

*Associate Director and
Professor, Environmental
Education
University of Florida IFAS
Extension*

In collaboration with



SPEAKERS:

**Matthew K. Choy**

*Florida Regional Director
Renew Financial*

**Jennifer Rojo Suarez**

*Florida Regional Director
Renew Financial*

**Erick Vaughn**

*Executive Vice President
Federal Alliance for Safe Homes*

Sponsored by



THURSDAY, JUNE 30

Mental Well Being: Providing Employees the Support to Be Their (and Your) Best

10:00 A – 11:30 A • Orlando M

The panel will be comprised of national and local experts on policy and best practices in the workplace.

A panel discussion moderated by Commissioner Melissa McKinlay of Palm Beach County focused on understanding the role that mental Well-being plays in supporting a healthy work environment and its overall impact on community. Panelists will speak to a variety of factors including workplace policies; job specific strategies to support employees, especially first responders; and the overall impact mental Well-being has on workplace productivity, especially on Public Sector workers. Join us to identify opportunities to deploy tactics and strategies to improve your workplace and your community's state of Mental Well-being.

MODERATOR:



Commissioner Melissa McKinlay
Palm Beach County

PANELISTS:



Sean Riley
First Responder EAP
Armor Up



Dr. Scott Hopes
County Administrator
Manatee County



Dr. Christie Rambow
Medical Director
Aetna Resources for Living
Employee Assistance Program

Sponsored by 

THURSDAY, JUNE 30

Transforming Counties and Communities: How to Enable Technological Transformation

10:00 A – 11:30 A • Orlando N

Come spend time with NWN Carousel and learn how both Large Cities and Small Towns can leverage transformative technology to drive innovation, agility, security and compliance. Topics will include:

- Vehicular Traffic Management
- Next Generation Emergency System Management
- Remote/Work From Home Hybridized Solutions
- Security Enhancement with Geo Fencing
- Ray Baum Act – E911 Compliance

SPEAKER:

**Adam Schutska**

Regional Sales Director
NWN Carousel

Sponsored by



THURSDAY, JUNE 30

Preemption Committee

10:00 A – 11:00 A • Orlando L

This committee is comprised of former legislators who are currently serving as county commissioners, the current FAC officers, and other specially appointed commissioners from around the state. The inaugural meeting of the committee was held during FAC's Legislative Conference in November 2021. During this meeting, the committee will discuss additional national research, scholars' models for addressing preemptions, and a proposed procedural package for the Legislature for bills with local government preemptions.



WITT O'BRIEN'S
PART OF THE **SEACOR** FAMILY

WITH YOU WHEN IT COUNTS

Your Partner in Crisis
and Disaster
Management.

WITT O'BRIEN'S

Washington DC | Houston | Atlanta
New York | Ft Lauderdale | Rio de Janeiro

+1 202 585 0780
contact@wittobriens.com

24/7 Emergency
+1 985 781 0804

wittobriens.com

OMNIA[®]

PARTNERS



THERE'S POWER IN THE PARTNERSHIP

OMNIA Partners, Public Sector is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement.

OMNIA Partners proudly offers a portfolio that includes hundreds of cooperative contracts in a variety of categories to meet the needs of your agency or educational institution. Visit omniapartners.com/publicsector to browse all contracts.

CONTRACT CATEGORIES INCLUDE:



ADMINISTRATIVE &
BUSINESS PRODUCTS



TECHNOLOGY



FACILITIES



SAFETY & SECURITY



PUBLIC WORKS



GROUNDS



FURNITURE



ATHLETICS



FLEET



CONSTRUCTION

POWER. ACCESS. TRUST.

THURSDAY, JUNE 30

Awards Luncheon

11:45 A – 1:15 P • Florida Ballroom

Join us as we put the finishing touches on the 2022 Legislative Session and recognize those Commissioners and Council Members who went above and beyond to protect home-rule. Florida House of Representatives Speaker Designate, **Paul Renner**, discuss the future of Florida and outline his priorities as speaker for the next two years.



We'll also be joined for a special presentation by Miami Dade Fire Rescue Peer Support K9 Coordinator, **Captain Shawn Campana**, and her K9 Crisis Response Dog, **Charlie**.

2021-2022 MARLENE YOUNG AWARD

This Award was created in honor of Marlene Young, a well-known commissioner from Polk County, Florida, former President of the Florida Association of Counties and an admired leader in her community. Serving as the first female mayor of Winter Haven, Florida and elected to the Polk County Commission in 1988, Marlene gained the reputation of being the “lioness of commission” and “warrior for good government” by her colleagues and community.



2021-2022 PRESIDENTIAL ADVOCACY AWARD

This award is presented to all the leader volunteers who helped to guide the advocacy efforts throughout the year.

Alston Kelley (Madison)
Andrew Dance (Flagler)
Anthony Viegbesie (Gadsden)
Arlene Tuck (Highlands)
Barbara Girtman (Volusia)
Barbara Sharief (Broward)
Bert Boldt (Franklin)
Bill Braswell (Polk)
Billie Wheeler (Volusia)
Brian Hamman (Lee)
Burt Saunders (Collier)
Carl Zalak (Marion)
Carol Whitmore (Manatee)
Carolyn Cummings (Leon)
Carolyn Ketchel (Okaloosa)
Charles Chestnut (Alachua)

Charlie Justice (Pinellas)
Cheryl Grieb (Osceola)
Chris Constance (Charlotte)
Chris Dougherty (Bradford)
Christine Moore (Orange)
Clyde Fleming (Suwanee)
Danny Glidewell (Walton)
David Kerner (Palm Beach)
Donald O'Brien (Flagler)
Doug Smith (Martin)
Eileen Higgins (Miami-Dade)
Emily Bonilla (Orange)
Emma Byrd (Hendry)
Frank Mann (Lee)
Garrett Dennis (Duval)
George Kruse (Manatee)

George Lindsey (Polk)
Gregg Weiss (Palm Beach)
Gwen Myers (Hillsborough)
Heather Post (Volusia)
Henry Dean (St. Johns)
Holly Davis (Citrus)
Holly Raschein (Monroe)
Jack Mariano (Pasco)
Janet Long (Pinellas)
Javier Souto (Miami-Dade)
Jay Zembower (Seminole)
Jerry Demings (Orange)
Joe Mullins (Flagler)
John “Tray” Hawkins (Washington)
John Meeks (Levy)
John Tobia (Brevard)
Joseph Earman (Indian River)
Judith Schaefer (Desoto)
Karson Turner (Hendry)
Kathleen Peters (Pinellas)
Kathryn Starkey (Pasco County)
Kathy Bryant (Marion)
Kelly Owens (Okeechobee)
Ken Cornell (Alachua)
Ken Doherty (Charlotte)
Kimblin Nesmith (Gadsden)
Kionne McGhee (Miami-Dade)

Larry Harvey (Putnam)
Laura Moss (Indian River)
Lee Constantine (Seminole)
Linda Bartz (St. Lucie)
Lumon May (Escambia)
Mack Bernard (Palm Beach)
Maria Marino (Palm Beach)
Marihelen Wheeler (Alachua)
Mary Alford (Alachua)
Matt Brooks (Levy)
Mayra Uribe (Orange)
Mel Ponder (Okaloosa)
Melissa McKinlay (Palm Beach)
Michael Newman (Taylor)
Michael Udine (Broward)
Michelle Coldiron (Monroe)
Michelle Stone (Marion)
Mike Cella (Clay)
Misty Servia (Manatee)
Mitchell Wills (Hendry)
Nan Rich (Broward)
Nancy Detert (Sarasota)
Neil Combee (Polk)
Nick Maddox (Leon)
Oliver Gilbert (Miami-Dade)
Pam Feagle (Taylor)
Patricia Kemp (Hillsborough)
Peggy Choudhry (Osceola)
Penny Taylor (Collier)
Peter O’Bryan (Indian River)
Ralph Thomas (Wakulla)
Rene Flowers (Pinellas)
Rene Garcia (Miami-Dade)

Rick Minor (Leon)
Ricky Booth (Osceola)
Ricky Jones (Franklin)
Robert Bender (Escambia)
Robert Cole (Santa Rosa)
Ronnie Moore (Madison)
Ronterious Green (Gadsden)
Russell Melendy (Hardee)
Ruthie Davis Schlabach (Citrus)
Sally Heyman (Miami-Dade)
Sam Parker (Santa Rosa)
Sandy Quinn (Gulf)
Scott Carnahan (Citrus)
Scott Monlyn (Calhoun)
Sean Parks (Lake)
Stephen Deutsch (Charlotte)
Steven Geller (Broward)
Susan Adams (Indian River)
Terry Burroughs (Okeechobee)
Thomas Demps (Taylor)
Timothy Stanley (Glades)
Timothy Ryan (Broward)
Tommy Hazouri (Duval)
Viviana Janer (Osceola)
Ward McDaniel (Gulf)
William “Bill” Proctor (Leon)
William “Bill” Truex (Charlotte)

Solutions for the Business of Local Government

Designed by Counties **for Counties**



The FAC Business Solutions Program is comprised of public and private partners that leverage the collective purchasing power of Florida's county governments to provide superior service at competitive prices.

Florida counties often do not have to go out to bid when using FAC Business Solutions, effectively saving them valuable staff time while ensuring the best use of county dollars.

FAC Business Solutions provides:

- Risk and Liability Management
- Retirement Planning
- Technology Services
- Co-Op Purchasing
- Financial Analysis and Investment
- Property and Workers' Compensation Insurance
- Debt Recovery
- Capital Loans and Project Bonding

Experience the benefits of FAC Business Solutions.

Visit FLCounties.com/FAC-Programs.



Nationwide®
is on your side



FLORIDA
LOCAL GOVERNMENT INVESTMENT
TRUST



PRESCRIPTION, DENTAL AND HEALTH
DISCOUNT PROGRAMS FOR RESIDENTS

THURSDAY, JUNE 30

ACC ALUMNI EXCLUSIVE

Following in the Footsteps of George Washington, An Integrated Approach to Strategy, Leadership, Management, and Collaboration

1:45 P – 3:45 P • Orlando L

Citing specific examples of George Washington's military and political career, this session will explore the on-going dynamics of strategic development and highlight the importance of Washington integrating leadership, management, and strategy. Through Washington's example this workshop will examine the importance and effectiveness of ensuring that your daily approach to leadership and management is consistent with the strategic vision and objectives of your organization and is supported by a collaborative team effort.

SPEAKER:



Dr. Peter Cressy

Director of Executive Leadership Programs
George Washington Presidential Library



In partnership with



THURSDAY, JUNE 30

The Truth About Zero Trust: How to Mitigate Cyber Risks

1:45 P – 3:45 P • Orlando M

When you're up against an organized, well-resourced attacker, you need to think again about how your municipality defends against attacks. But when you don't know the blast radius of an attack, whether sensitive data is affected, and how long it may take to recover, often the only option is to pay up. The best defense is Zero Trust – employing security at the point of data. But how do you employ Zero Trust, and how do you put in place an architecture that means your backups truly are immutable? In this session, participants will immerse themselves in a live-action "Save the Data" role-play exercise focused on the real world consequences of a cyber attack. From playing the part of a CIO to joining active board meetings, attendees will leave with a new and more complete understanding of what really happens when a business is hit by ransomware.

SPEAKER:

**Alex Restrepo**Senior Sales Engineer
Rubrik**Byron Landers**Senior Sales Engineer
Rubrik

Sponsored by



THURSDAY, JUNE 30

County Planning and Land Use Decisions: Impacts to Public and Private Interests

3:45 P – 5:15 P • Orlando L

Local land use decisions are often the most important – and sometimes the most controversial – actions a county commission makes. While the comprehensive plan provides a vision for how the community will grow, this blueprint does not always satisfy all interests of the community. In fact, commissioners must deal with a range of competing interests that the plan tries to accommodate, including commercial and economic development, environmental protection, recreation, and overall community character. Using examples from Florida communities, this workshop provides an opportunity to hear from planning and development experts how county planning and land use decisions can affect public and private interests.

SPEAKERS:

**Thomas Hawkins**Department of Urban and
Regional Planning
University of Florida**Tim Becker**Warrington School of Business
University of Florida

THURSDAY, JUNE 30

Opioid Settlement: Five Guiding Principles of Spending

3:45 P – 5:15 P • Orlando M

On February 25, 2022, the National Prescription Opiate Litigation Plaintiff's Executive Committee confirmed that over 90 percent of the 3,300 litigating local governments have confirmed participation in the \$26 Billion global opioid settlement with drug distributors AmerisourceBergen, Cardinal Health and McKesson – and opioid manufacturer, Johnson & Johnson – announced in July 2021. After consent judgments are entered by the U.S. District Court, it is estimated that settlement funds will begin flowing to participating local governments. Additional funds may be received from litigation or settlements with other opioid manufacturers and pharmacy companies. How should county governments best spend these funds? What principles should guide county governments in making the best use of the funds to abate this ongoing public health crisis that's resulted in more than 15,000 deaths in Florida since 2020? Attend the program and receive information about the guiding principles recommended by health professionals from the Johns Hopkins Bloomberg School of Public Health.

SPEAKERS:



Kristen Pendergrass

*Vice President
State Policy Shatterproof*



Sara Whaley, MSW, MPH, MA

*Bloomberg School of Public Health
Johns Hopkins*



THURSDAY, JUNE 30

Health Care in Retirement (Medicare)

3:45 P – 5:15 P • Orlando N

Health care is consistently among the primary concerns of retirees and pre-retirees as they consider their post-employment finances. This concern is due, in part, to the historical growth in health care expenses relative to overall inflation, the on-going debate among our political leaders how to best fund, manage and deliver health care to retirees, and the shift in retirement income and retiree health care responsibilities from employer-sponsored defined benefit plans and retiree medical insurance plans to the individual's personal savings and private insurance. There is also a growing awareness of the effects of increased longevity and better medical care on an individual's potential need for non-medical long-term living assistance.

Today, we'll examine how you can place the health care expense question into your overall retirement income plan, understand the importance of planning for health care-related expenses in retirement, and the options available to you to address and manage your health care expense risk.

SPEAKER:



Timothy J. O'Mara

*Vice President
Nationwide Retirement Institute*

Sponsored by



THURS. JUNE 30 6PM - 8PM

FLORIDA BALLROOM

FLORIDA ASSOCIATION OF COUNTIES

CELEBRATION

Dinner

Join for an evening of celebration as we honor the 2022 Institute for County Government graduates and Wakulla County Commissioner Ralph Thomas will hand the reigns of FAC President to Seminole County Commissioner Lee Constantine followed by an special event at Universal Studio's Rising Star! School of Public Health.



STEP UP & take the stage @ this rockin' bar & **KARAOKE**
where you can belt out your favorite tunes with help from talented backup singers and a **LIVE BAND**

You'll never forget this little taste of *Fame*



SHUTTLE WILL BE RUNNING REGULAR
ROUTE BETWEEN THE HYATT & RISING STAR

TONIGHT!
8:30 PM - 10:30 PM
6000 UNIVERSAL BLVD



MISS THE BUS? TAKE AN UBER ON US!
CODE: rRVhCtl4alr

Closing Breakfast

& ANNUAL BUSINESS MEETING

FRIDAY, JULY 1

8:30 A – 10:30 A • Florida Ballroom



Election of 2022-2023 Officers and Board of Directors

Due to the redistricting in Florida legislative districts in 2022, one commissioner from each of the newly drawn Florida Senate Districts will be elected for FAC Board seats. These elections are determined through district caucuses at the Annual Business Meeting on **Friday, July 1, 2022**, from **8:30 am to 10:00 am**. The odd-numbered district Board members will serve a one-year term, until Annual Conference in 2023. The even-numbered district Board members will serve a two-year term, until Annual Conference 2024.

Commissioner Lee Constantine (Seminole) will begin to serve as President during the Annual Conference. At the Annual Business Meeting, FAC's general membership will also elect a President-Elect, a 1st Vice President and a 2nd Vice President. The candidates for these offices are commissioners who have met the criteria for office as defined in the FAC Bylaws.

A voice vote approving the following candidates will be taken during the Annual Business Meeting:



Commissioner Bill Truex
FIRST VICE PRESIDENT
Charlotte County



Commissioner Terry Burroughs
SECOND VICE PRESIDENT
Okeechobee County

A voice vote approving the following candidate for the office of Second Vice President will take place during the Annual Business Meeting



Michelle Coldiron
Monroe County

Sponsored by



Dr. Peter Cressy has 35 years of CEO experience in both the public and private sectors including significant international experiences. A distinguished educator, a retired U.S. Navy Rear Admiral and Trade Association CEO, Dr. Cressy has a lengthy history of leadership positions. He served for six years as Chancellor of the University of Massachusetts Dartmouth and for two years as President of the Massachusetts Maritime College. His 28-year naval career included key appointments at the State Department, House of Representatives, the Pentagon, and several commanding officer positions. His operational assignments included duties in Alaska, Japan, Iceland, Italy, the Mediterranean, and shipboard duty off the coast of Vietnam during the evacuation of Saigon and the Mayaguez Rescue. He concluded his career as Commander, Fleet Air Mediterranean and Commander, NATO Air Mediterranean during Desert Storm where he was in command of 16,000 personnel and eight joint Naval bases in Spain, Italy, Greece, and Turkey. Most recently, Dr. Cressy served 16 years as the CEO of the Distilled Spirits Council, the trade association representing the largest international suppliers of fine spirits. Dr. Cressy now serves as the Washington Presidential Library's Director of Executive Leadership Programs.

GUIDE FOR WEIGHTED VOTING

In the event that there is occasion to use the weighed voting system, votes FOR EACH COMMISSIONER are listed below.

The value of each commissioner's vote is computed on the basis of one unit per 10,000 population or fraction thereof according to the most recent University of Florida, Bureau of Economic and Business Research (BEBR) population data.

COUNTY	2021 PRELIMINARY POPULATION	COMMISSIONER VOTE
ALACHUA	284,607	29
BAKER	28,692	3
BAY	178,282	18
BRADFORD	27,955	3
BREVARD	616,742	62
BROWARD*	1,955,375	196
CALHOUN	13,683	2
CHARLOTTE	190,570	20
CITRUS	155,615	16
CLAY	221,440	23
COLLIER	382,680	39
COLUMBIA	69,809	7
DESOTO	34,031	4
DIXIE	16,804	2
DUVAL*	1,016,809	102
ESCAMBIA	324,458	33
FLAGLER	119,662	12
FRANKLIN	12,364	2
GADSDEN	43,813	5
GILCHRIST	18,126	2
GLADES	12,130	2
GULF	14,824	2
HAMILTON	13,226	2
HARDEE	25,269	3
HENDRY	40,540	5
HERNANDO	196,540	20
HIGHLANDS	102,065	11
HILLSBOROUGH*	1,490,374	150
HOLMES	19,665	2
INDIAN RIVER	161,702	17
JACKSON	47,198	5
JEFFERSON	14,590	2
LAFAYETTE	7,937	1
LAKE	400,142	41

COUNTY	2021 PRELIMINARY POPULATION	COMMISSIONER VOTE
LEE	782,579	79
LEON*	295,921	30
LEVY	43,577	5
LIBERTY	7,464	1
MADISON	18,122	2
MANATEE*	411,209	42
MARION	381,176	39
MARTIN	159,053	16
MIAMI-DADE*	2,731,939	274
MONROE	83,411	9
NASSAU	93,012	10
OKALOOSA	213,204	22
OKEECHOBEE	39,148	4
ORANGE*	1,457,940	146
OSCEOLA	406,460	41
PALM BEACH*	1,502,495	151
PASCO	575,891	58
PINELLAS*	964,490	97
POLK	748,365	75
PUTNAM	73,673	8
ST. JOHNS	285,533	29
ST. LUCIE	340,060	35
SANTA ROSA	191,911	20
SARASOTA	441,508	45
SEMINOLE	477,455	48
SUMTER	134,593	14
SUWANNEE	43,676	5
TAYLOR	20,957	3
UNION	15,799	2
VOLUSIA*	563,358	57
WAKULLA	34,311	4
WALTON	77,941	8
WASHINGTON	24,995	3

** In the event that more than five commissioners are present, the total number of votes will be divided by the number present.

FLICG.ORG

Learn. Serve. Lead.

Since 1996, the Institute for County Government (ICG) has provided training and leadership courses for county officials in partnership with the University of Florida Institute of Food and Agriculture Sciences (UF/IFAS).





**SAVE
• THE •
DATE**

Counties
LEADERS IN INNOVATION



Join Us!

2022 LEGISLATIVE CONFERENCE

NOVEMBER 30 -
DECEMBER 2, 2022
PINELLAS COUNTY

[illegible]

PLAZA BALLROOM FOYER

Program Partners

Corporate Partners

EXHIBITOR LISTING



= School supplies at Booth



Counties
LEADERS IN
INNOVATION
2022

Acentria Public Risk

Booth #408

Robin Riley
robin.riley@acentria.com
386-852-2032
1540 Cornerstone Blvd., Suite 200
Daytona Beach, FL 32117

Aetna

PRESENTING SPONSOR &
PLATINUM PARTNER

Booth #605

Mike Driscoll
DriscollM@aetna.com
503 Sunport Lane
Orlando, FL 32809

AGG Restoration Specialists

Booth #404

Victoria Quero
info@aggrestoration.com
773-396-1114
7704 18th Ave. N.W.
Brandenton, FL 34209

Ajax Building Company

Booth #515

Terri Byrd
terri.byrd@ajaxbuilding.com
850-224-9571
1080 Commerce Boulevard
Midway, FL 32343



Amazon

GOLD PARTNER

Booth #604

Cristol Cole
colcri@amazon.com
850-597-2127
601 New Jersey NW
Washington, DC 20036

Asphalt Paving

Booth #503

Randy Shane
rd.shane@hotmail.com
813-892-0056
9021 Wire Rd.
Zephyrills, FL 33540

Asphalt Zipper, Inc

Booth #T10

Laura Tingey
expo@asphaltzipper.com
888-947-7378
831 East 340 South
Ste 250
American Fork, UT 84003

Ayres Associates

Booth #907

Kristen Taylor
taylork@AyresAssociates.com
813-558-3347
3433 Oakwood Hills Pkwy
Eau Claire, WI 54701

Brown & Brown

Booth #616

Tori Reedy
vreedy@bbpria.com
386-239-4043
300 North Beach Street
Daytona Beach, FL 32114



CanaRx

Booth #400

Shelly Mousty
shelly@benefitscorpofin.com
941-468-3900
2591 Coolidge Ave.
Northport, FL 34286

Cartegraph

Booth #517

Sara Clugg
saracluff@cartegraph.com
563-587-3309
3100 Digital Dr
Dubuque, IA 52003

CGL Companies

Booth #1104

Diane Bruining
dbruining@cglcompanies.com
5200 Blue Lagoon Dr., Suite 430
Miami, FL 33126

CivicPlus

Booth #209

Laurence Brown
laurence.brown@civicplus.com
850-259-8965
1700 Capital Cir. S.W.
Tallahassee, FL 32310

Clarke

Booth #511

Darrel Bagioti
kdunn@clarke.com
407-236-9658
3036 Michigan Ave
Kissimmee, FL 34744

Coastal Cloud

TRIPLE DIAMOND SPONSOR

Booth #303

Erin Gillespie
erin.gillespie@coastalcloud.us
706-566-4175
1 Hammock Beach Pkwy, Suite 200
Palm Coast, FL 32137



At **Florida Power & Light Company**
we are **working together with the communities**
we serve to make Florida an even better place
to raise a family and do business.

#FPLCares

CHANGING THE CURRENT.



Comcast Business

Booth: T16

Michelle Lara
michelle_lara2@comcast.com
954-214-4723
789 International Pkwy.
Sunrise, FL 33325

Communications International

Booth #1011

Michelle Butler
mbutler@ask4ci.com
772-321-3120
4450 US Hwy 1
Vero Beach, FL 32967

Custom Tree Care

Booth #202

Greg Gathers
ggathers@customtreecare.com
785-221-7550
6021 S.W. 29th St. PMB #130
Topeka, Kansas 66614

Dewberry

TRIPLE DIAMOND SPONSOR

Booth #205

Jennifer Cooper
jrcooper@dewberry.com
850-760-0333
139 E Government St
Pensacola, FL 32502



Disney

TRIPLE DIAMOND SPONSOR

Booth #1106

Letecia Adams
Leticia.M.Adams@disney.com
Walt Disney World
Lake Buena Vista, FL, 32820
407-939-5277

DRC Emergency Services

Booth #803

Kristy Fuentes
jolie@drcusa.com
888-721-4372
110 Veterans Memorial Blvd., #515
Metairie, LA 70005



Duke Energy

TRIPLE DIAMOND SPONSOR

Booth #1110

Daniel Collins
Daniel.Collins@duke-energy.com
299 1st Avenue North
St. Petersburg, Florida 33701

Ernst & Young

LEAD SPONSOR

Booth #305

John Shaw
john.m.shaw@ey.com
404-817-4032
118 N Gadsden St.
Tallahassee, FL 32301

Escambia County Housing Finance Authority

Booth #1103

Fran Jones
fran.jones@escambiaHFA.com
850-432-7077
700 South Palafox Street, Suite 310
Pensacola, FL

FCC Environmental Services

Booth #308

Charles Merkley
charles.merkley@fccenvironmental.com
407-504-8505
3143 W International Speedway Blvd
Daytona Beach, FL 32128

FEHP

TRIPLE DIAMOND SPONSOR

Booth #1105

Don Lee
don@fehpa.org
124 W Jefferson St
Tallahassee, FL 32301

Florida Association of Counties Trust (FACT)

FAC BUSINESS SOLUTION & PLATINUM PARTNER

Booth #1000

Anna Doughty
adoughty@fl-counties.com
850-922-4300
100 South Monroe Street
Tallahassee, FL 32301



Florida Green Building Coalition

Booth #109

Michael Bonts
mike@bontspr.com
904-424-6641
PO Box 380070
Jacksonville, FL 32205

Florida Healthy Kids Corporation

Booth #306

Lisa Rae
larae@healthykids.org
701-850-6160
1203 Governors Square Blvd
Suite 400
Tallahassee, FL 32301



Florida Local Government Finance Program (FLGFP)

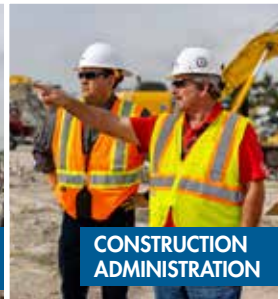
FAC BUSINESS SOLUTION & PLATINUM PARTNER

Booth #1004

Connie Roddenberry
croddenberry@fl-counties.com
850-556-1859
100 South Monroe Street
Tallahassee, FL 32301



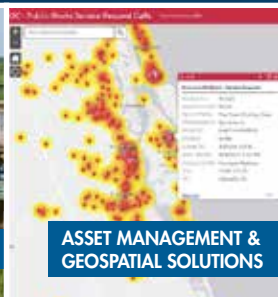
CIVIL & ENVIRONMENTAL SERVICES



UTILITIES/INFRASTRUCTURE SERVICES



WATER RESOURCES SERVICES



Connect with us!



facebook.com/jonesedmunds



twitter.com/jonesedmunds



linkedin.com/jones-edmunds

jonesedmunds.com

Florida Municipal Insurance Trust

FAC BUSINESS SOLUTION

Booth #1002

Clay Austin
caustin@flcities.com
850-222-9684
301 South Bronough Street
Ste 600
Tallahassee, FL 32301

Florida Power & Light

TRIPLE DIAMOND SPONSOR &
PLATINUM PARTNE

1001, 1100

Kathy Heltman
Kathy.Heltman@fpl.com
700 Universe Blvd, CTX/JB
Juno Beach, FL 33408

Florida Regional Councils Association

Booth #207

Denise Imbler
dimbler@arpc.org
850-224-9685
2507 Callaway Rd., Ste. 200
Tallahassee, FL 32303

Florida Sheriffs Association (FSA)

FAC BUSINESS SOLUTION &
PLATINUM PARTNER

Booth #1003

Craig Chown
cchown@flsheriffs.org
850-877-2165
2617 Mahan Drive
Tallahassee, FL 32308

Florida Sports Foundation

GOLD PARTNER

Booths #608, #610

Jacqueline Hightower
jhightower@playinflorida.com
101 North Monroe Street
Ste 1000
Tallahassee, FL 32301

Florida Trust (FLGIT)

FAC BUSINESS SOLUTION

Booth #1005

Peggy Ball
pball@flclerks.com
850-921-0808
3544 Maclay Blvd.
Tallahassee, FL 32312

FLSTAR

Booth #505

Candace Emerson
candace.emerson@
hilltopsecurities.com
214-953-4081
717 N. Harwood St., Ste. 3-400
Dallas, TX 75270

FORTA

Booth #807

Susan Tiber
stiber@fortacorp.com
724-458-5221
100 Forta Drive
Grove City, PA 16127

GED Lawyers

TRIPLE DIAMOND SPONSOR

Booth #1107

Marty Ged
ngadient@gedlawyers.com
561-995-1966
7171 N. Federal Hwy.
Boca Raton, FL 33487

Gehring Group

Booth #801

Daina Soriano
diana.soriano@gehringgroup.com
561-626-6797
3500 Kyoto Gardens Drive
Palm Beach Gardens, FL 33410


GFL Environmental

Booth #910

Skip McCall
smccall@gflenv.com
407-856-6325
1263 W. Landstreet Rd.
Orlando, FL 32824

Gov Deals

Booth #906

Katy York
conferences@govdeals.com
407-462-5955
100 Capitol Commerce Blvd.
Ste 110
Montgomery, AL 36117

Government Services Group

DIAMOND SPONSOR

Booth #501

Robert Sheets
rsheets@govserv.com
850-681-3717
1500 Mahan Drive, Suite 250
Tallahassee, FL 32308

Granicus

DIAMOND SPONSOR

Booth #908

Jocelyn Moon
Jocelyn.Moon@granicus.com
17208350781 x1399
1152 15th St NW
Ste 800
Washington, DC 20005

Hennessy Construction Services

Booth #1111

John Irwin
jirvin@hcsfl.com
904-445-8435
2300 22nd St. N
St. Petersburg, FL 33713

Home Depot

Booth #T11

Portia Johnson
portia_johnson@homedepot.com
678-216-5940
2455 Paces Ferry Rd.
Atlanta, GA 30339

Honeywell International

Booth #1108

Alfred Guerrero
alfred.guerrero@Honeywell.com
305-431-2042
9315 NW 112th Avenue
Miami, FL 33178



A PARTNERSHIP BETWEEN THE FLORIDA SHERIFFS ASSOCIATION AND THE FLORIDA ASSOCIATION OF COUNTIES



WHAT IT IS

A cost savings program for your county which enables competitive discount pricing for administrative, pursuit and sport-utility vehicles; light, medium and heavy-duty trucks; passenger and cargo vans; ambulances; fire trucks; tractors; backhoes; motor graders and more.

KEY FEATURES

- Since 1993, about **55,000** vehicles have been purchased through the program.
- FSA's successful fleet program provides agencies with **significant buying power and savings** on a variety of vehicles and equipment.
- Program prices are equivalent to or lower than other statewide **competitive bid prices**.



Florida Sheriffs Association

Craig Chown
Cooperative Purchasing
Program Manager
cchown@flsheriffs.org
850.877.2165

Florida Association of Counties

Latoya Washington
Corporate Relations Manager
lwashington@flcounties.com
850.922.4300

IEM

PLATINUM PARTNER

Booth #603

Stephanie Tennyson
Stephanie.Tennyson@iem.com
202-309-4257
2801 Slater Road, Suite 200
Morrisville, NC 27560

Inspired Technologies

FAC BUSINESS SOLUTION &
PLATINUM PARTNER

Booth #601

Zach Dunlap
zdunlap@inspired-tech.net
850-402-3727
3058 Highlands Oaks Terrace
Tallahassee, FL 32301

Jones Edmunds

PLATINUM PARTNER

704

Kelly Flowers
kflowers@jonesedumnds.com
352-377-5821
730 NE Waldo Road
Gainesville, FL 32641

Kofile

Booth #T9

Lori Green
Lori.Green@kofile.com
972-742-5013
6300 Cedar Springs Rd
Dallas, TX 75235

Library Systems & Services

TRIPLE DIAMOND SPONSOR

Booth #T8

Alexis Pavon
alexis.pavon@lsslibraries.com
301-938-6944
2600 Tower Oaks Blvd.,
Ste. 510 Rockville MD 20852

Lumen

Booth #T14

Christie Mason
Christie.Mason@lumen.com
850-599-1073
132 North Calhoun Street
Tallahassee, FL 32301

Magellan Advisors

GOLD PARTNER

Booth #614

Kelly Richardson
krichardson@magellan-advisors.com
919-412-9793
999 18th Street, Suite 3000,
Denver, CO 80202

Merchandise Plus LLC

Booth #T17

Luiz Guzman
merchandiseplusllc@gmail.com
29 Rolfe Square
Cranston, RI 02910

Motorola Solutions

Booth #702

Danny Sanchez
daniel.sanchez@motorolasolutions.
com; nate.bailey@motorolasolutions
954-260-2961
211 SE 3rd Street
Dania Beach, FL 33004

MRA International

Booth #716

Kristine Annunziata
k.annunziata@mrainternational.com
978-895-2290
295 Morris Ave
Long Branch, NJ 7740

Musco Sports Lighting

Booth #903

Nick Mauer
nick.mauer@musco.com
641-676-2942
100 1st Ave. W.
Oskaloosa, IA 52577

My Health Onsite

Booth #905

Brian Branham
bbranham@myhealthonsite.com
321-221-0658
2710 Rew Cir., Ste. 200
Ocoee, FL 34761

Nabors & Giblin

PLATINUM PARTNER

Booth #602

Angela Matherne
amatherne@ngn-tally.com
850-224-4070
1500 Mahan Drive, Suite 200
Tallahassee, FL 32308

National Equipment Dealers

Booth T18

Lee Lassiter
llassiter@nedealers.com
772-224-5272
3401 Oleander Ave.
Ft. Peirce, FL 34982

National Wildlife Federation


Booth #T13

Jessica Bibza
bibzaj@nwf.org
504-264-6828
P.O. Box 15365
St. Petersburg, FL 33733

Nationwide

FAC BUSINESS SOLUTION &
PLATINUM PARTNER

Booth #600

Angela Buchanan
buchana@nationwide.com


NCS Plus

FAC BUSINESS SOLUTION

Booth #1009

Harve Platig
hplatig@ncsplus.com
407-445-2687
117 E. 24th St., 5th Fl.
New York, NY 32819

Nokia

Booths #109, #1104

Randy Williams
randy.l.williams@nokia.com
770-289-8571
4995 Wildeoak Trail
Douglasville, GA 30135

FLORIDA ASSOCIATION OF COUNTIES

INFORMATION TECHNOLOGY PROGRAM

PURCHASE NETWORK/SECURITY EQUIPMENT
THROUGH A TRUSTED SOLUTIONS ENGINEER



PROVIDED BY



For More Information, contact Zack Dunlap at
850-402-3727 or email zdunlap@inspired-tech.net

NWN Carousel

LEAD SPONSOR

Booth #402

Kim Riley
KRiley@carouselindustries.com
781-472-3400
271 Waverley Oaks Rd #302
Waltham, Mass 2452

OHLA USA

Booth #403

Bernardo Perez
michelle.flores@ohlina.com
786-586-9382
9675 NW 117th Ave
Ste 108
Miami, FL 33178

OMNIA Partners

PLATINUM PARTNER

Booth #1007

Matt Dugal
matt.dugal@omniapartners.com
840 Crescent Centre Drive, Ste 600
Franklin, TN 37067

OpenCounter

Booth #103

Leslie Obletz
marketing@opencounter.com
415-233-1083
131 Dartmouth Street
3rd Floor
Boston, MA 2116

Orange Data Systems

Booth #206

Allison Smith
asmith@orangedata.com
1339 Arlington Street
Orlando, FL 32805

OSG

Booth #101

Ryan Hartman
ryan.hartman@osgconnect.com
720-384-6138

PetData

Booth #1008

Ann Campbell
acampbell@petdata.com
214-821-3100
8585 N Stemmons Fwy
Ste 1100N
Dallas, TX 75247

Pivot Onsite Innovations

Booth #409

Paul Montgomery
pmontgomery@pivoths.com
727-631-6357
501 Fairmount Ave
Ste 302
Townson, MD 21286

PMA Financial Network

Booth #911

Lisa Nusko
LNusko@pmanetwork.com
630-657-6527
10151 University Blvd., #227
Orlando, FL 32817

Preferred Government Insurance Trust

TRIPLE DIAMOND SPONSOR

Booth #617

Jennifer Martin
jmartin@publicrisk.com
407-620-8951
P.O. Box 958455
Lake Mary, FL 32795

QSI

Booth #203

Julie Dougherty
julie.dougherty@qsibanking.com
502-373-9282
107 Schuler Dr
Bardstown, Kentucky 40004-3201

Rehrig Pacific

Booth #902

Kemrey Kidd
kkidd@rehrig.com
407-575-7923
7452 Presidents Dr.
Orlando, FL 32809

Renew Financial

LEAD SPONSOR

Booth #509

Jennifer Rojo Suarez
JRojoSuarez@renewfinancial.com
813-230-7704
1221 Broadway
4th FL
Oakland, CA 94612

Republic Services

Booth #111

Joanne Stanley
jstanley@republicservices.com
561-896-9658
751 NW 31st Ave.
Lauderhill, FL 33311

Respect of Florida

Booth #T19

Rebekah Small
rsmall@respectofflorida.org
850- 942-3556
1113 E. Tennessee St., Ste. 100
Tallahassee, FL 32308

Retiree First

Booth #T7

Stephanie Gaffney
sgaffney@retireefirst.com
630-946-3544
1000 Midlantic Dr., Ste. 100
Mount Laurel, NJ 8054

RSI

Booth #304

Tiffany Dennen
tdennen@rsimail.com
781-826-1546
42 Winter St., Ste. 36
Pembroke, Mass 2359

Rubrik

LEAD SPONSOR

Booth #107

Madeline Thomas
madeline.thomas@rubrik.com
844-478-2745
3495 Deer Creek Rd
Palo Alto, CA 94304

The background of the entire advertisement is a photograph of the Florida State Capitol building in Tallahassee. The building is a large, white, neoclassical structure with a prominent dome and a portico supported by tall columns. Red and white striped awnings are visible over the windows. The sky is overcast.

Nabors Giblin & Nickerson P.A.

ATTORNEYS AT LAW

A law firm dedicated to
governmental problem solving

For more information please contact
Mark Mustian, Firm President, at
(850) 224-4070 or visit our website at
www.ngnlaw.com

Representing Florida's Counties for Over 35 Years

35 years
of service

TALLAHASSEE

1500 Mahan Drive, Suite 200
Tallahassee, Florida 32308
T. 850.224.4070

TAMPA

2502 Rocky Point Drive, Suite 1060
Tampa, Florida 33607
T. 813.281.2222

PLANTATION

8201 Peters Road, Suite 1000
Plantation, Florida 33324
T. 954.315.0268

Sales Force

TRIPLE DIAMOND SPONSOR

Booths #809, #811

Blair Brynes
bbrynes@salesforce.com
954-410-8326
415 Mission St., 3rd Fl.
San Francisco, CA 94105

Silling Architects

Booth #1102

Jennifer Woodall
jwoodall@silling.com
407-709-9212
605 East Robinson Street, Ste 630
Orlando, FL 32801

SimpliGov

Booth #1010

Gary Leikin
gleikin@simpligov.com
310-266-3468
1724 10th Street, Suite 115
Sacramento, CA 95811

Stalker Radar

Booth #301

Chariti Okolo
charitio@stalkerradar.com
855 E. Collins Blvd
Richardson, TX 75081

Tedder Boat Ramp Systems

Booth #201

Myra Tedder
mtedder7@aol.com
352-454-2878
P.O. Box 1461
Ocala, FL 34478

Tensar Int. Corp

Booth #1109

Paul Schmitz
pschmitz@tensarcorp.com
678-793-0178
195 Underwood Road
Atlanta, GA 30328

The Haskell Company

Booth #406

Sarah Dumitrascu
Sarah.dumitrascu@haskell.com
904-357-4912
111 Riverside Avenue
Jacksonville, FL 32202

Thomas Howell Ferguson P.A. CPAs

Booth #T12

Jeff Barbacci
marketing@thf-cpa.com
850-668-8100
2615 Centennial Blvd., Ste. 200
Tallahassee, FL 32308

Three + One/NACo


FAC BUSINESS SOLUTION &
PLATINUM PARTNER

Booth #1006

Kyle Cline
kcline@naco.org
317-502-7415
25 Massachusetts Avenue, NW,
Washington, DC

Tidal Basin Government Consulting

Booth #210

Dana Johnston
lprice@tidalbasin.rphc.com
443-504-7652
675 N. Washington Street, Suite 400
Alexandria, VA 22314


Trane Technologies

Booth #211

Gary Kreisler
gary.kreisler@tranetechnologies.com
407-920-1441
2386 Forest Park Circle
Longwood, FL 32779

Tremco Roofing & Building Maintenance

Booth #300

Anna Monroy
amonroy@tremcoinc.com
800-282-4343
3735 Green Road
Beechwood, OH 44122

Truckworx Kenworth

Booth #401

Bryan Ashmore
Bryana@truckworx.com
334-701-3320
461 Ross Clark Cir.
Dothan, AL 36303

UF/IFAS Extension


Booths #307, #309, #311

Keith Gouin
keithg@ufl.edu
352-870-1883
1604 McCarty Dr., Rm. 1030,
P.O. Box 110250
Gainesville, FL 32611

United Healthcare

TRIPLE DIAMOND SPONSOR

Booth #208

Adrienne Pettyman
adrienne_pettyman@uhc.com
763-283-2645
PO Box 9472,
Minneapolis, MN 55440


Urban SDK

Booth #405

Jonathan Bass
jonathan.bas@urbansdk.com
386-228-7668 100 N. Laura St.,
Ste. 602
Jacksonville, FL 32202

Valley Bank

Booth #407

Jacqueline Yantis
Jyantis@valley.com
407-415-4854
1200 International Pkwy. S.
Heathrow, FL 32746

Verizon Wireless

GOLD PARTNER

Booth #700

Colin Denney
colin.denney@verizonwireless.com
899 Heathrow Park Lane
Lake Mary, FL 32746



SAVE
• THE •
DATE

Counties
LEADERS IN INNOVATION



Join Us!

2022 INNOVATION AND POLICY CONFERENCE

SEPTEMBER 14-16, 2022
MIAMI-DADE COUNTY

Wagners CFT, LLC

Booth #302

Dennis Higgins
erica.andrews@wagnerscft.com
817-422-6803
19077 S US HWY 377
Cresson, TX 76035

Waste Connections of Florida


Booth #410

Ian Boyle
ian.boyle@wasteconnections.com
813-352-9156
5135 Madison Ave
Tampa, FL 33619

Waste Management

GOLD PARTNER

615, 714

Amy Boyson
aboyson@wm.com
2700 Wiles Road
Pompano Beach, FL 33037


Waste Pro of Florida

Booth #900

Tracy Meehan
tmeehan@wasteprousa.com
407-883-3791
2101 West State Road 434
Ste 315
Longwood, FL 32779

Witt O'Briens

GOLD PARTNER

Booth #901

Matthew Atkinson
MATkinson@wittobriens.com
202-585-0780
1201 15th St NW, Suite 600
Washington, DC 20005

Xcessorries Squared

Booth #200

Ken Smith
ksmith@x-sqrd.com
800-621-7948
7350 W. State RT. 104
Auburn, 62615

Ygrene

TRIPLE DIAMOND SPONSOR

Booth #909

Brent Anderson
brent.anderson@ygrene.com
916-716-3182
2100 S McDowell Blvd
Petalum, CA 94954

Zencity

TRIPLE DIAMOND SPONSOR

Booth #411

Hayley Skylar
hayley@zencity.io
516-271-2511
1313 N. Market Street
Ste 5100
Wilmington, Delaware 19801



Lending Made Simple



CONTACT

Connie Roddenberry
croddenberry@flcounties.com
850.556.1859

FloridaLocal.org



Business Solution



GOLD PARTNER



THE GOOD NEWS ABOUT BAD ACCOUNTS

GOVERNMENT DEBT RECOVERY PROGRAM
GUARANTEED **400%** ROI!

NOW SERVING OVER 50 GOVERNMENT CLIENTS IN FLORIDA

Contact Harve Platig at (321) 332-7578 or harveplatig@ncsplus.org





Empowering Florida Communities with Next-Generation Broadband

We partner with counties, cities and regional governments to build fiber and wireless broadband infrastructure

400

MUNIS, UTILITIES
& CO-OPS SERVED

1M

HOMES SERVED
WITH FIBER

50

FIBER & WIRELESS
NETWORKS
CONSTRUCTED

\$1B

IN NEW
INVESTMENTS
PROCURED

BENEFITS + SOLUTIONS

Community-Focused Fiber & Broadband Services



Broadband Planning



Turnkey Implementation



Grant & Funding Procurement



Launch & Startup Support



Design Engineering



Marketing Services

PLAN, DESIGN & BUILD

WWW.MAGELLAN-ADVISORS.COM



SINCE 2004, NACo'S LIVE HEALTHY PRESCRIPTION DISCOUNT PROGRAM HAS SEEN:

**\$700 MILLION SAVED • 50 MILLION PRESCRIPTIONS
FILLED • OVER 1,300 COUNTIES PARTICIPATING**

Behind each of these numbers is a county resident who was helped by the Live Healthy program. Each dollar saved is money in the pocket of a county resident struggling with the high costs of prescription drugs.



Join the Live Healthy program, to save your residents an average of 29%* off retail prescription prices.

Contact NACo to join the program and get free marketing resources to ensure this essential cost-saving program reaches more people in your county.



www.naco.org/health
1-888-407-6226



The Live Healthy discount program is NOT insurance.

*Savings may vary by drug and by pharmacy. The Prescription Discount Card is operated by CVS Caremark®. The Discount Medical Organization for NACo Health and Dental Discounts is Alliance HealthCard of Florida, Inc. All rights reserved. ©2018 CVS Caremark



DEDICATION THAT GOES BEYOND THE CURB

We're not just another waste company, we're a trusted partner that's right there with you along your daily journey, wherever it might take you. Because this is about more than just managing recyclables and waste, it's about providing the solutions you need.

To find out more, visit wm.com.

**Waste Management is a proud
Corporate Partner of the
Florida Association of Counties.**



The promise of 5G.

Next generation networks will ultimately change the way we work and live. We will connect more devices faster, enable lower latency, increase battery life, and handle more data.

At AT&T, we are evolving our networks today to enable the promise 5G has for tomorrow.



© 2019 AT&T Intellectual Property. AT&T, Globe logo, Mobilizing Your World and DIRECTV are registered trademarks of AT&T Intellectual Property and/or AT&T affiliated companies. All other marks are the property of their respective owners.



**Powering the
next generation
of CEOs.**

verizon✓



PODCASTS

Pack N' Chat
FACish
County Conversations

WEBINAR WEDNESDAY

Broadband
Emergency Management
Property Taxes
Water Funding / Water Quality
and more!



FAC + LAND'S END

THE FAC STORE

You'll find the perfect FAC gear for any time of year!



SHOP NOW

FLCOUNTIES.COM



FLORIDA
ASSOCIATION OF
COUNTIES
All About Florida

SAVE *the* **DATE**

FLORIDA ASSOCIATION OF COUNTIES

**2023 ANNUAL
CONFERENCE
& EDUCATION
EXPOSITION**

JUNE 27-30, 2023

**HILTON BONNET CREEK
ORANGE COUNTY**

*See you
next year!*



Community

Aetna is proud to support the Florida Association of Counties and its commitment to providing health care solutions to those who serve our communities in the public sector.



[aetna.com](https://www.aetna.com)

©2019 Aetna Inc.
2019XXX