



BUSINESS SOLUTIONS

TRUSTED SOLUTIONS FOR THE BUSINESS OF GOVERNMENT

FLORIDA ASSOCIATION OF COUNTIES TRUST



The Florida Association of Counties Trust (FACT) was established in 1989 as a not-for-profit public entity risk pool created by counties for counties. This program protects counties and local taxpayers from unforeseen risks.



100%

PARTICIPATION IN RISK MANAGEMENT TRAINING

- on-site training
- webinars
- seminars
- conferences

This program was formed by, and is owned by, Florida counties.

FACT provides:

- A broad liability program specifically designed to protect Florida's counties
- Competitive, stable pricing that is reasonable and predictable
- Broad risk management services that are an extension of county staff
- Aggressive claims management and defense of questionable claims

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For 30 years, the FACT program has helped Florida's counties reduce exposure to risk in a cost-effective manner.

— Gary Breeden,
Sumter County Commissioner
FACT Chairman



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CONTACT:



Anna Doughty
Director of Internal Affairs and Financial Services | Florida Association of Counties
adoughty@flcounties.com

FLORIDA LOCAL GOVERNMENT FINANCE PROGRAM



Established in 1991, by several counties, the Florida Local Government Finance Program is a flexible, low-interest, short- to medium-term loan program geared toward helping local governments meet their many infrastructure and capital needs. This program help protect taxpayer investment in local projects and infrastructure.



As a result of the economies of scale and pooled nature of the loan program, the costs of issuance and the interest rate of a loan are typically less than the costs associated with other types of borrowings. The loan program is intended to offer participants a more flexible, efficient and time saving means of borrowing money. Once a participant has been approved for entry into the loan program, it is quick and easy way to borrow.

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Since its inception in 1991 the FLGFC commercial paper program has been an excellent resource for Collier County, providing an efficient and flexible near-term financing option. Recently, Collier borrowed \$12,000,000 from the program for purposes of purchasing land for an amateur sports complex.

— Mark Isackson,
Corporate Financial & Management Services Division Director Collier County

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50
COMMUNITIES
HELPED WITH OVER
\$2.6
BILLION LOANED

CONTACT:



Connie Roddenberry
Program Administrator | Florida Association of Counties
croddenberry@flcounties.com

DEFERRED COMPENSATION



Through a partnership with NACo, Nationwide Retirement Solutions (NRS), and FAC, Florida counties can offer employees access to this premier Section 457 Deferred Compensation Program.

Since its inception in 1980, the National Association of Counties Deferred Compensation Program has become the largest supplemental retirement income program available to county employees. Through a partnership with NACo, Nationwide Retirement Solutions (NRS), and FAC, Florida counties can offer employees access to this premier Section 457 Deferred Compensation Program.



THE PARTICIPANT ENGAGEMENT PROGRAM ENABLED:

28% INCREASE IN THE NUMBER OF PARTICIPANTS HAVING A CONVERSATION WITH A RETIREMENT SPECIALIST

18% INCREASE IN THE NUMBER OF PARTICIPANTS WHO INCREASED THEIR CONTRIBUTION

22% INCREASE IN THE NUMBER OF PARTICIPANTS WHO ROLLED IN OUTSIDE ASSETS

Nationwide has been helping public sector employees, invest for retirement for more than 40 years.

Retirement tools and services:

- Tools and services that can help as public servants work toward their retirement goals.
- Educational materials
- Local Retirement Specialists to answer questions
 - Free of charge
 - Non-commissioned
- Onsite investment and retirement seminars

CONTACT:



Latoya Washington
Corporate Relations Manager | Florida Association of Counties
lwashington@flcounties.com



VEHICLE COOPERATIVE PURCHASING

The Florida Sheriffs Association (FSA) and FAC have partnered to offer a cost savings program for counties, offering competitive discount pricing to meet procurement needs through a variety of contracts, including vehicles for administrative use, equipment for parks, recreation, and public works, as well as fire rescue vehicles and ambulances.



FSA's highly successful fleet program provides counties with significant buying power and savings on a variety of vehicles and equipment. Program prices are equivalent to, or even lower than, other statewide competitive bid prices.

“

We use the program because it is easy to us, very good pricing and it has a very large variety of equipment that we can purchase for our agency.

— Robert Gilmore
Volusia County Fleet Management.

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55,000

VEHICLES PURCHASED



CONTACT:



Latoya Washington
Corporate Relations Manager | Florida Association of Counties
lwashington@flcounties.com

FLORIDA LOCAL GOVERNMENT INVESTMENT TRUST

FLORIDA
LOCAL GOVERNMENT INVESTMENT
TRUST

The Florida Local Government Investment Trust The Florida Trust is a local government investment pool (LGIP) developed by county governments in Florida through the joint efforts of the Florida Court Clerks and Comptrollers and FAC. It is the longest running member-owned and member-governed local government investment pool in the state of Florida. This program helps counties maximize the value of local taxpayer investments.

Organized on December 12, 1991, The Florida Trust is designed to complement existing investment programs by providing investment vehicles for funds that can be invested in short- to intermediate-term securities and have returns generally greater than the national average for money market instruments. The Florida Trust offers two open-ended, professionally managed funds available only to public entities in Florida.

THE FLORIDA TRUST IS THE

1 FIRST
IN THE
STATE
AND
3 THIRD
IN THE
NATION

TO OBTAIN A STANDARD
AND POOR'S RATING

“

The Florida Trust is a safe, liquid,
income-producing tool used all over
Florida to help our local governments
manage their public dollars.

— Bryan Desloge
Leon County Commissioner



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Director of Internal Affairs and Financial Services | Florida Association of Counties
adoughty@flcounties.com

FLORIDA MUNICIPAL INSURANCE TRUST



FAC has partnered with the Florida League of Cities to offer bundled insurance coverages to counties and municipalities. Through the Florida Municipal Insurance Trust (FMIT), counties can get secure property insurance and workers' compensation coverage. FMIT is a nonprofit, tax-exempt risk-sharing pool governed by elected officials in Florida..



\$500
MILLION IN ASSETS

\$200
MILLION SURPLUS

\$10
BILLION INSURED

- Workers' Compensation coverage for employees and volunteers
- Competitive pricing and superior service
- Premium credits available for drug-free workplaces and safety programs

“

FMIT has excellent customer service. They are always very responsive when I have a claim or even if I just have questions concerning a claim, they are processing for us. Baker County has been well served by all the employees at FMIT, from our agent to the employee entering our claims into the system.

— Cathy Williams,
Baker County HR Director

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Director of Internal Affairs and Financial Services | Florida Association of Counties
adoughty@flcounties.com

INSPIRED TECHNOLOGIES



Inspired Technologies was created by combining the experience of two complementary technology practices; comprehensive networking and strategic consulting. The best of both worlds exists in Inspired Technologies, providing government customers with complete technology solutions. As the public increasingly demands an integrated solution to business technology, Inspired Technologies is positioned to excel.



**WAKULLA COUNTY SAVED
\$50K
WITHIN THE FIRST YEAR
OF USING INSPIRED.**

Use Inspired Technologies to design, deploy, integrate, manage, and support your next generation corporate network.

In today's managed services world, organizations are faced with many challenges in support of networking. Inspired Technologies can help to ensure that county networks operate efficiently, provides the highest levels of performance, and maintains the most up-to-date system and application support.

“

Wakulla County has been working with Inspired Technologies for over 15 years. In that time, technology has evolved and we have never missed a beat. Inspired has guided and supported our counties IT needs, and will continue to do so for many years to come.”

— Ralph Thomas
Wakulla County Commissioner



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CASHVEST BY THREE + ONE



Cashvest by three+one provides a new and unparalleled level of liquidity analysis and data services for local, county, school district and community college governing bodies. It uses proprietary algorithms to produce data-driven analysis and time-horizon evaluations that are applied to generate maximum value on current cash deposits.



cashvest® by three+one® provides a new and unparalleled level of liquidity analysis and data services for local, county, school district and community college governing bodies.

**\$250
MILLION
IN NEW REVENUE
TO COUNTIES IN
SIX YEARS**

“

three+one's® analysis and data has provided a single point of reference, allowing me greater knowledge and control in putting all of our County's cash to work with my financial institutions. This is what our taxpayers expect from us.

— Scott German
Treasurer of Genesee County, NY

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LIVE HEALTHY (PRESCRIPTION DISCOUNT CARD)

Thanks to a partnership between National Association of Counties (NACo) which strengthens America's counties and FAC, Florida counties can save residents millions of dollars in health-related costs through a FREE prescription discount card program. Residents simply take their discount card to a participating pharmacy to save money on prescriptions not covered by their insurance. The card can also be used to save on pet medications.



NACo Live Healthy Prescription, Health & Dental Discount Program is a NO-COST program available to all member counties. It provides relief to uninsured and underinsured

Americans who face growing health costs offering three ways to save:

- Prescription Drug Discount Card
- Health Discount Program
- Dental Discount Program

SINCE 2004

1,300

NEARLY 1,300 COUNTIES,
PARISHES AND
BOROUGHES JOINED,
SAVING RESIDENTS OVER



\$705
MILLION

ON THEIR PRESCRIPTIONS.

“

At the County, we know the cost for routine health care and prescriptions continues to rise, so we are working with partners to help. These programs will provide tangible savings to anyone seeking prescriptions, dental and routine health care services.”

— Vince Long,
Leon County Administrator



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DEBT RECOVERY



Through a partnership with Pasco County and NCS Plus Incorporated, FAC offers counties an innovative, flat-fee debt recovery program. Under this flat-fee model, all delinquent accounts are worked equally and recovered debt goes back to the county instead of the collection agency. NCS Plus can handle collections for courts, emergency services, utilities, and other community services.



**NCSPLUS CHARGES ONLY A
LOW ONE-TIME FLAT FEE
OF LESS THAN
\$25 PER ACCOUNT.
NO PERCENTAGE
IS CHARGED**

If your agencies or departments are using contingency-fee debt recovery, you are paying too much and collecting too little. NCSPlus effectively recovers funds owed your organization without alienating citizens

Highlights of the NCSplus System

- The Best Value in the Industry.
- A Recovery Rate That Is Over Twice The National Average.
- Direct Pay - Gross Remit To You
- Is It Easy To Use

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THE FLORIDA ASSOCIATION OF COUNTIES

is committed to helping counties effectively serve and represent Floridians by strengthening and preserving county home rule through advocacy, education, and collaboration.

FAC provides a collection of business solutions created with Florida counties in mind. These offerings use the collective purchasing power of counties to reduce the cost of products and services, while driving superior performance and service to Florida's communities



FLORIDA
ASSOCIATION OF
COUNTIES

All About Florida

100 S Monroe Street, Tallahassee FL 32301
(850) 922-4300

flcounties.com

Twitter: [@flcounties](https://twitter.com/flcounties)

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