



Dascena Laboratory
8515 Fannin Street, Suite 110
Houston, TX 77054

August 4, 2020

Dear County Administrator and Local Health Officials,

Dascena runs a state of the art, high-throughput CLIA-certified lab in Houston, TX that is strictly testing COVID-19 samples. We continue to ramp up testing capacity and currently have room to process an additional 5,000 tests per day – with a turnaround of 48 hours upon delivery to the lab.

Consider this your offer and unofficial quote—Dascena is willing to provide swab test kits at \$75/test kit for a minimum of 500 tests/day. All samples are tested under Thermo Fisher’s FDA approved Emergency Use Authorization (EUA).

If you cannot meet a 500/day minimum, please contact me to discuss possible options including partnering with neighboring communities or private entities to reach a certain threshold. In this time of crisis we will work something out together.

Dascena can only offer this price and capacity for a limited time. Contact us by August 12th to ensure this special pricing and to secure your community’s testing needs with us.

Sincerely,

A handwritten signature in black ink, appearing to read 'Jonathan Roberts'.

Jonathan Roberts

VP, Strategy

jonathan@dascena.com